

V  
EDITION

1<sup>st</sup> - 2<sup>nd</sup> October  
2008 Milan  
Palazzo delle Stelline,  
Corso Magenta 61



# bioforum

BIOTECHNOLOGIES: WHERE SCIENCE MEETS BUSINESS

MAIN PARTNER



PROMOTED BY



SUPPORTED BY

Presidenza del Consiglio dei Ministri

Ministero dello Sviluppo Economico

Ministero del Commercio Internazionale

Ministero dell'Istruzione, dell'Università  
e della Ricerca

Comitato Nazionale per la Biosicurezza,  
le Biotecnologie e le Scienze della Vita



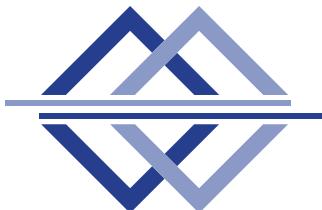
Istituto nazionale per il Commercio Esteri

In parallel:

**Bio&Pharma Days**

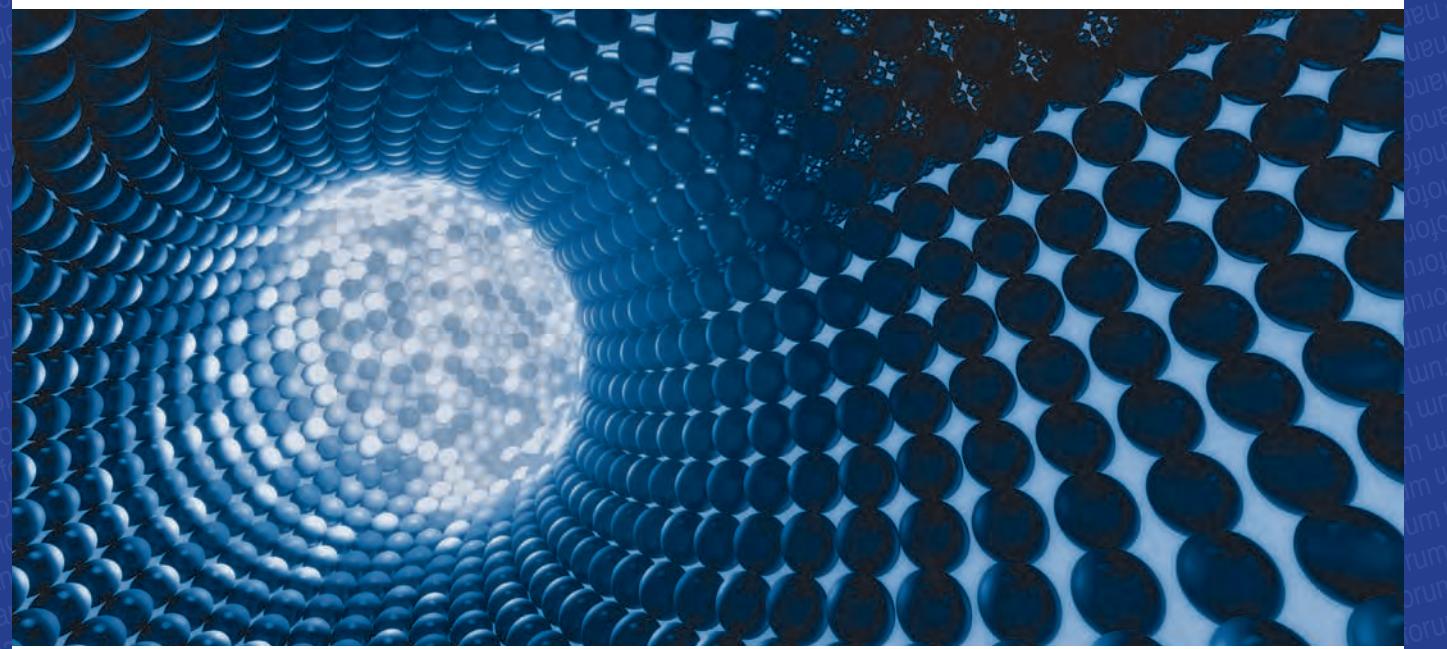
**CATALOG & CONFERENCE GUIDE**

**[www.bioforum.it](http://www.bioforum.it)**



# nanoforum

micro and nanotechnologies: where research meets business



## CONFERENCE PARTNERING EXHIBITION POSTER

**17<sup>th</sup> - 18<sup>th</sup> September 2008**

**Politecnico of Milan - Italy - via Durando 10**

### SUPPORTED BY

Presidenza del Consiglio dei Ministri  
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Ministero del Commercio Internazionale  
Ministero dell'Istruzione, dell'Università e della Ricerca



### PROMOTED BY

**RegioneLombardia**  
Industria, Piccola e Media Impresa e Cooperazione



Istituto nazionale per il Commercio Estero



### FOREIGN DELEGATIONS



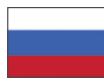
CHINA



JAPAN



INDIA



RUSSIA



SINGAPORE



TURKEY



USA

**CATALOG & CONFERENCE GUIDE**

**[www.nanoforum.it](http://www.nanoforum.it)**

# THE FIFTH MOSCOW INTERNATIONAL CONGRESS BIOTECHNOLOGY: STATE OF THE ART AND PROSPECTS OF DEVELOPMENT

## THE 7th INTERNATIONAL SPECIALIZED EXHIBITION BIOTECH WORLD' 2009



RUSSIA, MOSCOW  
March 16-20  
**2009**

Under the patronage  
of the Moscow Government

Moscow, Novy Arbat Str., 36/9 (the House of Moscow Government)

[www.mosbiotechworld.ru/eng](http://www.mosbiotechworld.ru/eng)

### PLENARY SESSION "FUNDAMENTAL RESEARCHES AND BIOTECHNOLOGY"

Co-Chairmen: A.I. Archakov, academician, Director of the Institute of Biomedical Chemistry of the Russian Academy of Medical Sciences  
A.I. Miroshnikov, Vice-Director of the M.M. Shemyakin and Yu.A. Ovchinnikov Institute of Bioorganic Chemistry of the Russian Academy of Sciences,

### SECTION 1. "BIOTECHNOLOGY AND MEDICINE"

- Gene engineering preparations
- Enzymes as medicine and targets
- Nanotechnologies: preparations and diagnostics
- Photodynamic therapy
- Antineoplastic biotechnology
- Phytobiotechnology of medical preparations
- Biotechnology and microbiology technologies of medicine production ("White" chemistry)

#### Seminars:

- Biotechnology and medical equipment
- Prospects of medical biotechnology in Russia, pharmoeconomics
- Cell technologies

### SECTION 2. "BIOTECHNOLOGY AND AGRICULTURE"

- Transgene plants
- Transgene animals
- Gene expression regulation and biotechnology
- DNA-genotyping and molecular-genetic organism identification
- Microbe-vegetable systems and their biotechnology
- Molecular diagnostics of plants and animals diseases
- Seminar "Biotechnology and animal breeding"
- Seminar "Biotechnology and veterinary medicine"
- Seminar "Transgene and cell biotechnologies in selection and plant cultivation".

### SECTION 3. "BIOTECHNOLOGY AND INDUSTRY"

Co-Chairmen: V.A. Bykov, Academician of the RAMS and RAAS, All-Russian Institute of Herbs (VILAR);  
E.S. Severin, Corresponding Member of the RAS, General Director of the All-Russian Scientific Research Center for Molecular Diagnostics and Therapy;  
A.S. Yanenko, Sc.D. (Biology), Vice-Director of the State Scientific Research Institute of Genetics

### SECTION 4. "NANOBIOTECHNOLOGY"

- Nanodiagnosis and nanodetection
- Nanomedicine
- Nanovaccines, nanoantibodies
- Nanotransgenesis (microorganisms, plants, animals)
- Nanobionics
- Nanomaterials for medicine

### SECTION 5. "BIOTECHNOLOGY AND FOOD PRODUCTS"

Co-Chairmen: I.A. Rogov, Academician of the RAAS, the President of the Moscow State University of Applied Biotechnology; Russia  
V.A. Tutelian, academician of the RAMS, Scientific Research Institute of Nutrition of the RAMS; Russia

### SECTION 4. "BIOTECHNOLOGY AND ENVIRONMENT"

- Biotechnology as a solution for the problems of creation of clean productions and environmental safety of various branches of industry
- Prospects of biotechnology methods of environmental improvement in big cities
- Modern solutions in cleaning and remediation of polluted media
- Biotechnology for biodiversity conservation
- Problems of defence of intellectual property and innovative activity in ecobiotechnology

### SECTION 6. "BIOCATALYSIS AND BIOCATALYTIC TECHNOLOGIES"

- Informational and computing technologies in the studies of enzymes and mechanisms of their activity
- Human enzymes. Molecular polymorphism - biomacromolecular diversity, ecological and medicine aspects
- Gene engineering of enzymes: productivity, specificity, stability
- Enzymes in thin organic synthesis
- Biocatalysts in conversion of renewable raw materials and energy systems. Biofuels
- Nanotechnology methods in biocatalysis research, new analytical technologies

### SECTION 7. "BIOGEOTECHNOLOGY"

- Biodiversity of chemolithotrophic microorganisms
- Physiology, biochemistry and ecology of chemolithotrophs
- Microorganisms study with reference to the reprocessing of mineral raw materials
- Industrial technologies of reprocessing of gold-arsenic concentrates
- Industrial technology of closely-grouped bacterial non-ferrous ore and man-caused raw materials leaching.
- Microorganisms use in geoecological tasks solution.
- Biodiversity of microorganisms and their biochemical activity in oil pools
- Biotechnology for increasing the oil production out of stratum
- New spheres of microorganisms application in mining and smelting complex

### SECTION 8. "INNOVATIONS, FINANCES AND BUSINESS"

- Biotechnology as a branch with high potential of innovational development
- Patenting and defending the rights for intellectual property
- Prospects of commercializing of the rights for intellectual property
- The peculiarities of promotion of the commercial projects in the sphere of biotechnology
- Private and state partnership in the society development

### SECTION 10. "BIOTECHNOLOGY AND EDUCATION"

- Modern tendencies of biotechnology education.
- Integration of science and education in biotechnology experts training. Creation of scientific-studying centers on the basis of the leading scientific-research organizations and higher educational institutions.
- New informational technologies in biotechnology education. Multimedia programs and the opportunities of distant training.

### SECTION 11. "BIOINFORMATION SCIENCE"

- Computational analysis and prediction of structure-function relationships for biological macromolecules.
- Systems biology: from regulatory and metabolic pathways to metabolic engineering of cell.
- Analysis of polymorphisms meaning for normal and pathological processes in organism.
- Computer-aided discovery of targets and leads of new drugs.

### PLENARY SESSION: "PROBLEMS OF BIOSAFETY, BIOETHICS" PROBLEMS OF LEGISLATION AND REGULATION IN THE FIELD OF BIOTECHNOLOGY.

Co-Chairmen: M.P. Kirpichnikov, academician, of the RAS, M. V. Lomonosov Moscow State University, a Member of the Russian Academy of Sciences Presidium;  
S.V. Netesov, Corresponding member of the RAS, Pro-rector for scientific work of the State University of Novosibirsk B.G. Yudin, corresponding member of the RAS, the head of UNESCO project "Forum for bioethics"  
V.A. Tutelian, academician of the RAMS, Director of the Institute of Nutrition of the Russian Federation

### INTERNATIONAL SYMPOSIA IN THE FRAME OF THE CONGRESS:

#### International Symposium of BSBA Association

Co-Chairmen: A. Atanasov, Professor, President of BSBA Association,  
A.G. Golikov, Professor, the Executive Secretary of BSBA Association

#### Russian-Swiss Symposium

"Quality management as a key factor of pharmaceutical industry development"  
Subject:

- Modern technologies and equipment for improvement the quality of pharmabiopreparations
- Analytical and monitoring equipment for the quality control of finished and half-finished products
- Isolator technologies – a step on the way to the continuous process of production. Quality improvement and decline in inputs
- Informational technologies in high-quality preparations production.
- Investments in new biopreparations creation.

The Russian - Finnish symposium  
«Science-based innovations from industry-academia partnerships»

RECEPTION OF APPLICATION FOR CONGRESS PARTICIPATION  
AND THESES: TILL JANUARY 15TH, 2009

#### Subject of the exhibition:

The entire spectrum of biological products for pharmaceutical, food and agricultural industry, veterinary medicine, geology and industrial enterprises, biological products for protection and recovery of environment. Bioactive additives. Test systems for determination of water quality and biological activity, alcohol and drugs content. Biocatalysis and biocatalytic technologies, biodiesel, bioethanol. Nutrient mediums. Processes and devices for purification, preparation and activation of water. Equipment and instrumentation for determination of water activity, molecular structure and isotope oxygen-hydrogen structure of water for use in agriculture, food branches of industry, medicine, cosmetology and others. Industrial and laboratory safety.

Information about the exhibition: [www.mosbiotechworld.ru/rus/expo.php](http://www.mosbiotechworld.ru/rus/expo.php)

#### SUPPORTERS:



#### CONTACT DETAILS

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E-mail: [ipkrylova@sky.chph.ras.ru](mailto:ipkrylova@sky.chph.ras.ru), [atv@biomos.ru](mailto:atv@biomos.ru), [ser@biomos.ru](mailto:ser@biomos.ru)  
Internet: [www.mosbiotechworld.ru/eng](http://www.mosbiotechworld.ru/eng)



# welcome

Dear Participant,

I am glad to welcome you at bioforum 2008, the fifth edition of the expo-conference focusing on biotechnologies where science meets business.

First of all, I'd like to thank the Honour Committee, and the President Leonardo Santi, for the precious strategic supervision, and Assobiotec for the co-operation in the creation of this very interesting conference plan.

Moreover, I want to thank all the Institutions, Universities, Research Centres and Firms involved for all the support and trust given along these years: it makes us feel that we are working in the right direction and hope we will carry on this way.

Last but not least, my warmest gratitude goes to you for being here today. Here at bioforum 2008 you can find many different opportunities of knowledge:

**24** conference sessions, from the state of the art of the research to the most advanced industrial applications

**100+** qualified chairmen and speakers

**200+** 1to1 meetings between national and international operators

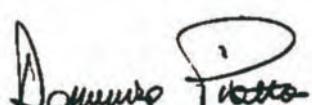
**40+** specialized companies and Institutions in the expo-area

**Bio&Pharma day:** an important opportunity for neo-graduates to get in touch with some of the main biotech and pharmaceutical firms

**4** conference sessions dedicated to the Italian biotech platforms and a final round table with the participation of experts and authorities

I am sure you will enjoy your participation and I wish you a nice and profitable work at bioforum 2008.





SENIOR PARTNER  
[www.ITER.it](http://www.ITER.it)



Innovare: Tecnologie, Esperienze, Ricerche.



# SUMMARY

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## MESSAGE OF THE HONOUR COMMITTEE PRESIDENT

Bioforum 2008

In September 2006, the European Commission adopted a Communication on "Putting knowledge into practice: A broad based innovative strategy for the EU" where it was called for a greater strategic and integrated approach in order to arrange a political programme on innovation and development throughout European Countries

Last year in the month of May, the Competitiveness Council of the European Union laid down future goals to support a market of products defined as "bio-based". The term "bio" bears the meaning of renewable biological resources and not only biotechnological ones, therefore, concerning biomass-based drugs, bio-product innovation including technologies such as chemical, nanotechnologies etc... all aspects requiring a broad understanding beyond any semantic definition pertaining to the Life Science field. Although, pharmaceuticals and recombinant vaccines be they the result of mainstream methods or plants which proved to be more effective as well as safe combined with a lower manufacturing cost, necessarily stand out as a clear priority.

Moreover, actions specified by the European Report are coordinated with other particular Groups such

as "Member States Competitiveness Group in Biotechnology". On behalf of Italy, a representative of the Italian Department for Economic Development will take part in the Group jointly with one of our Committee. Among the tasks of the Group, there is the duty to provide Member States with annual updating guidelines of the European Action Plan endorsed in year 2000 to outline arising priorities.

On this basis, an annual activity programme shall, therefore, be drawn aimed at making, necessarily, the most suitable choices through the broadest possible consultation. Our Committee avails itself of the collaboration of specific task forces established according to particular issues and formed by representatives of the Italian Departments and institutions concerned, as well as by experts belonging to several fields, releasing annually, together with other Local Entities, the "Italian Biotechnology Directory" integrated for its industrial part by the report edited by Assobiotec.

Moreover, this broad consultation includes time for a public thorough debate shaped by Bioforum annual event which benefits every year from precious specific and fruitful contents spread through qualified speakers' contributions and the precise cooperation of a Honour Committee com-

posed of the most distinguished personalities of trade, science as well as private and public institutions.

The decision made by the Italian State to identify certain priority issues for our country's economic development, including Life Sciences expands, therefore, Bioforum's role in helping to reach rational and shared decisions.



Leonardo Santi

PRESIDENT OF THE NATIONAL  
COMMITTEE FOR BIOSAFETY,  
BIOTECHNOLOGY AND LIFE SCIENCES  
OF THE PRESIDENCY OF THE COUNCIL  
OF MINISTERS



 Comitato Nazionale  
per la Biosicurezza,  
le Biotecnologie e le  
Scienze della Vita



# Committee on **institutions** floor

## MESSAGE OF THE PRESIDENT OF ASSOBIOIEC

The 5th edition of Biotorum accounts Assobiotec, the Italian Bioindustry Association, as main partner. We are proud to support this event and we hope that it will become even more successful and representative of the Italian Biotech system, bringing together National decision-makers from all the sectors of the biotechnology industry, together with their colleagues from Europe.

The 2008 edition of Bioforum will focus on many topics, such as: the needs of Young Innovative Biotech Companies, the role of cooperation between Research & Industry and the social impact of the biotech revolution.



Welcome to Bioforum, the cross-roads of the Italian biotech network, and enjoy it!

Italy's competitive position in the biotech field is improving year by year: despite the small presence of risk capital and some deficits in areas such as patenting and technology transfer, the Italian biotech has grown a lot in the last five years and now we are one of the most egregious performer in biotech in Europe. We can now count on a system made up of innovative companies, science parks and researchers, all characterized by dynamism and innovation.

## PRESIDENT OF ASSOBIOTEC



## MESSAGE OF THE PRESIDENT OF THE REGION OF LOMBARDY

Bioforum 2008

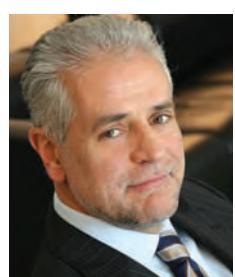
Lombardy today appears to be the national candidate best placed to qualify as a "bioregion" at European level. Approximately 35% of the 228 biotechnology companies in Italy are in fact located in our region, and some 90% of these are based in the Province of Milan. If we consider the R&I sector as a whole, the figures indicate that 18.4% of scientific research workers, 21.4% of expenditure on scientific research and 35.4% of Italian patents filed in the last year are all Lombard in origin. These results stem from a culture of innovation in our region that derives from 12 universities, over 267 research centres accredited by the regional Questio assessment system and from the support of public institutions like ours.

We have therefore singled out biotechnologies as a strategic sector for the competitiveness of our region: in this perspective, we have developed - the first Italian Region to do so - a policy of targeted actions which has led in particular to the creation of a biotech district recognised by the Ministry for Education, Universities and Research

In order to best exploit the results generated by the scientific research system, in 2004 we launched the Biolinitiative Project which has been cited as an example of best practice by the European Commission: this networking initiative involved the cooperation between the Region of Lombardy, representatives of the Lombard university system, Lombardy Scientific Institute for Research, Hospitalization and Health Care (IRCSS), public research bodies, the Fondazione Cariplò and the Assobiotec (Italian Association for the Development of Biotechnology). Through this initiative we were able to select a total of 294 innovative project proposals with true enterprise-creation potential thereby linking the demand and supply of knowledge between universities and the research sector on the one hand and the business and finance sector on the other. Thanks to the financial support of another regional financial instrument, the Next Fund, some of these opportunity alerts were transformed into new biotechnology companies actually listed on the stock exchange. With Expo 2015 also in view, we intend to continue promoting instruments and initiatives for the development of biotech-

nologies and the creation of enterprise in the sector.

In this respect, the fifth edition of the Bi-forum, that will be held in Milan, represents an important opportunity for dialogue and comparison between the main operators in this sector.



*Roberta Fornigoni*

PRESIDENT OF THE  
REGION OF LOMBARDY



**Regione Lombardia**

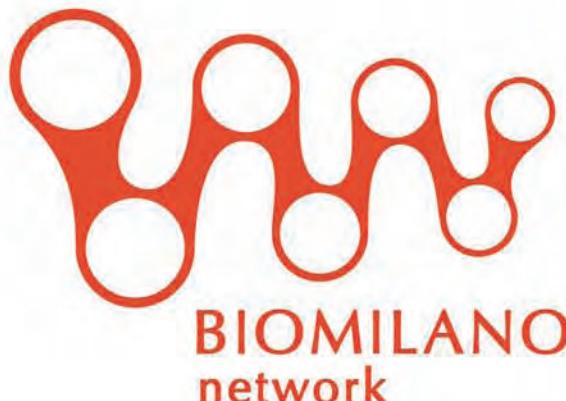




Provincia  
di Milano



## THE PROVINCE OF MILAN LAUNCHED BIOMILANO, THE BIOTECHNOLOGY NETWORK FOR THE MILAN METROPOLITAN AREA.



### THE NETWORK:

- Promotes collaborations and alliances among companies and public Institutions.
- Rationalises investments by providing shared technological platforms.
- Identifies channels aimed at financing and developing start-ups and established companies.
- Improves on line information services.

### BIOMILANO PARTNERS ARE:

Province of Milan  
Milan Chamber of Commerce - INNOV-Hub  
Alintec  
Assobiotec  
Biopolis  
CNR-ITB  
Consorzio M.I.A.  
FIRC Institute for Molecular Oncology (IFOM)  
Genopolis  
Humanitas Clinical Institute

Istituto Nazionale dei Tumori Milano  
Mario Negri Institute of Pharmacological Research  
Milano Ricerche  
Multimedica Scientific Institute - IRCCS  
Municipality of Bresso  
Nerviano Medical Sciences  
Parco Tecnologico Padano Foundation  
San Raffaele Biomedical Science Park  
University of Milan  
University of Milano - Bicocca

## MILAN: THE BIOTECH METROPOLIS

The Italian Biotechnology sector is growing fast and faces a big challenge for the foreseeable future. This makes Milan a central player in the biotech area.

The reinforcement of the biotech sector represents one of the fundamental objectives of the active programmes by local Institutions in order to support the economic growth of Milan metropolitan area. For this reason the Province of Milan is jointly promoting grant programmes intended to support biotech start-up companies and specifically academic and industrial spin-offs and support the existing biotech companies to obtain European and international patients. The Province has also always encouraged and invested in partnerships and synergic projects with other Italian and international organisations to create a strong Milan Bio-cluster.

One of the main goal achieved was the creation of the network BioMilano representing the biotechnological Milan area. The subjects here involved are firms, universities, scientific associations and foundations, and aims at developing the Milanese Biotech Sector, nationally and internationally, by identifying and developing thematic synergies, sharing technological platforms and using training programmes.

Besides developing cluster policies is important the "Italian Biotechnology Directory", the database of the main biotech actors and initiatives in Italy supported by the Province of Milan in collaboration with other local Institutions. Other involvements of the Province of Milan concern partnerships with other Italian Provincial Institutions which aim at setting up a major interregional biotech cluster.

In this context Province of Milan supports "Bioforum" as an ideal exhibition for accelerating the building of the biotech network in Italy and opening up new contacts in this rapidly expanding sector.



Filippo Benati

PRESIDENT OF THE  
PROVINCE OF MILAN



Provincia  
di Milano

THE MOST IMPORTANT INITIATIVES ALREADY PUT INTO OPERATION BY THE PROVINCE OF MILAN TO PROMOTE THE BIOTECH SECTOR

## FINANCING OF SMALL AND MEDIUM-SIZED COMPANIES:

- Two editions of the "START-UP GRANT" scheme - the second edition run in collaboration with the Region of Lombardy and the Milan Chamber of Commerce: specific measures to finance the start up and development of new businesses in the provincial area which have a high level of innovative content. This scheme financed the creation of 68 new, innovative companies, 22% of which are involved in the biotech sector.
  - The "INNOVATE YOUR BUSINESS" scheme - run in collaboration with the Region of Lombardy and the Milan Chamber of Commerce: measures aimed at supporting business development projects for micro, small and medium-sized businesses working in the following sectors - non-food biotechnology, design, fashion, new materials, and information and communications technology. This scheme financed 48 businesses, of which 18.75% work in the biotech sector.

## INTELLECTUAL PROPERTY PROTECTION:

- Five editions of the "ASSISTANCE WITH EUROPEAN PATENTING PROCEDURES" scheme for micro, small and medium-sized businesses in the province of Milan (in collaboration with the Region of Lombardy and the Milan Chamber of Commerce). The principal objective of this scheme was that of stimulating SMEs in the Milan area to obtain European or international patents. The results which were achieved highlight the success of the scheme : 400 SMEs obtained financing for a total of over 800 European and/or international patenting projects. 15% of these belonged to the biotech sector. Some of the patents awarded featured in the exhibition "EUROPEAN PATENTS ON SHOW".

## INFORMATION RESOURCES:

- The "ITALIAN BIOTECHNOLOGY DIRECTORY" ([www.biorepository.it](http://www.biorepository.it)) is a databank available both on-line and in printed form which aims to monitor the evolution of the biotechnology sector in Italy, and to promote information about local organisations (universities, companies, public and private research centres) working in the biotech sector at national and international level.
  - BIOMILANO Network ([www.biomilano.it](http://www.biomilano.it)), the network of actors playing biotechnology on the stage of Milan area.
  - CETRA - the research and innovation portal in Milan ([www.cetraonline.it](http://www.cetraonline.it)). CETRA is a research tool promoted by the Province of Milan which offers businesses a virtual meeting place where they can contact the world of Universities and research. CETRA provides both information and services, with high added value, to all those who see innovation as the key to the development of their company and their business.

## NETWORKS & PARTNERSHIP:

- The set-up of the BIOMILANO Network - the network for the biotechnologies sector in the Milanese area.
  - The Province's involvement in the "Fondazione Parco Tecnologico Padano" to promote that part of the biotech sector specifically dedicated to the agroalimentary field. In addition, the Province is also involved in partnerships with other Italian provinces which aim at creating a major interregional biotech cluster.
  - The agreement on industrial, scientific and technological collaboration with MATIMOP, the Centre for Research and Development of the Israeli Ministry for Industry and Commerce.
  - In course of definition, there are some partnerships with other Italian Provinces.

## Committee of institutions floo

# MESSAGE OF THE RESEARCH, INNOVATION AND HUMAN CAPITAL CITY COUNCILLOR OF MILAN

The 2007-2009 Program of the City of Milan outlines the city's plans on research, innovation and human capital activities. The City of Milan, with 1% of its Gross Domestic Product (GDP) dedicated to research and innovation , intends to play a pivotal role in this area.

The main priorities for action cover the areas of Fashion/Design, Pharma/Biotech, Food, Energy and ICT. The choice, made last year by the Municipality, is to operate within such areas with a limited number of projects, a choice consistent both with OECD indications and with the analysis of the most relevant economic and scientific assets of our City.

Focusing on Biotechnology the Municipality has promoted the Flagship Project "Drug and NanoBiotechnology Institute". A project aimed at increasing scientific strength in a sector crucial for the national economy and whose programs are developed in support of activities of the State University of Milan.

To show the interest of the Municipality towards the development of Biotechnology, it is worth noting the support to the international meeting "BioEurope Spring 2009" and to "Bioforum". They represent appropriate focal points of aggregation and interest for the international biotechnology community.



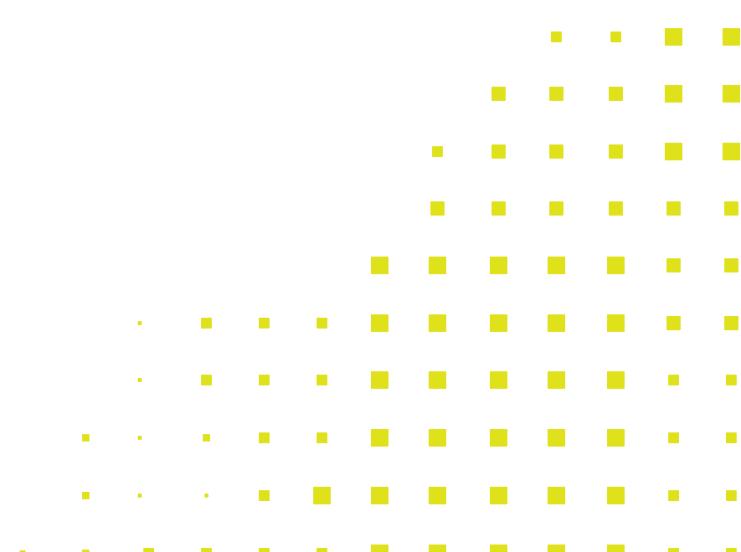
Rossi Bernardi Luigi

RESEARCH, INNOVATION AND  
HUMAN CAPITAL COUNCILLOR



Comune  
di Milano

Ricerca, Innovazione,  
Capitale Umano



committee floor  
**institutions**  
floor

## OPENING SPEECH BY PRESIDENT SANGALLI

With over 364,000 enterprises the Chamber of Commerce of Milan - at the heart of that extraordinary productive, human and cultural concentration represented by the territory of the Milan province - attaches great importance to innovation among its actions for the promotion and development of the economic and social system.

The Milan Chamber of Commerce works strictly in cooperation with the governing bodies Regione Lombardia (Lombardy Region), Provincia di Milano (Province of Milan), Comune di Milano (Municipality of Milan) and the Milan universities and research centres.

When market changes companies are spurred on ongoing search for new solutions, pursuing innovation, spreading new ideas and increasing openness to new technologies

They need also a change of business practices and a greater effectiveness and competitiveness of enterprises of their local institutions and business representatives.

As one of the main actors in the action for integrating our local economic system, Milan Chamber of Commerce has already been specifically supporting biotechnologies implementing some projects that are very important for the enterprises.

Chamber offers also guidance and support to technological transfer and to trade business relations in favour of biotech companies through its special bodies Promos and InnovHub. These Agencies work proactively to promote the international visibility of this event attracting companies, market players and researcher from abroad, pursuing the main objective of promoting the Lombardy and Italian biotech sector in the world.

The Milan Chamber of Commerce confirms for 2008 its support to the Bioforum exhibition meeting, sharing its main objective of providing visibility starting from its core, the Lombardy biodistrict.

Sponsoring Bioforum is one of the initiatives to support biotech to enhance and promote the Milan and Lombardy economic system and its more successfull industries.

Since biotech is a sector where each enterprise has to work globally from the beginning, our commitment with the other promoting bodies of Bio-forum is strong and we pledge ourselves to make this event more and more global

Lombardy companies have the opportunity to develop special relation with new partners, to explore opportunities, and to improve their competitiveness in the world starting new trade business.

I personally wish that during the two day workshops and meetings of with Bioforum 2008 this important encounter between science and enterprises of biotechnology sector can be renewed, allowing the triggering of a strong synergy between the different fields, thus promoting the fulfilment of the productive and creative potential of our Country in this major sector.



*Carlo Sangalli*

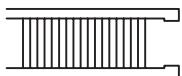
PRESIDENT OF THE MILAN  
CHAMBER OF COMMERCE



CAMERA  
DI COMMERCIO  
MILANO

## P sessions

First floor



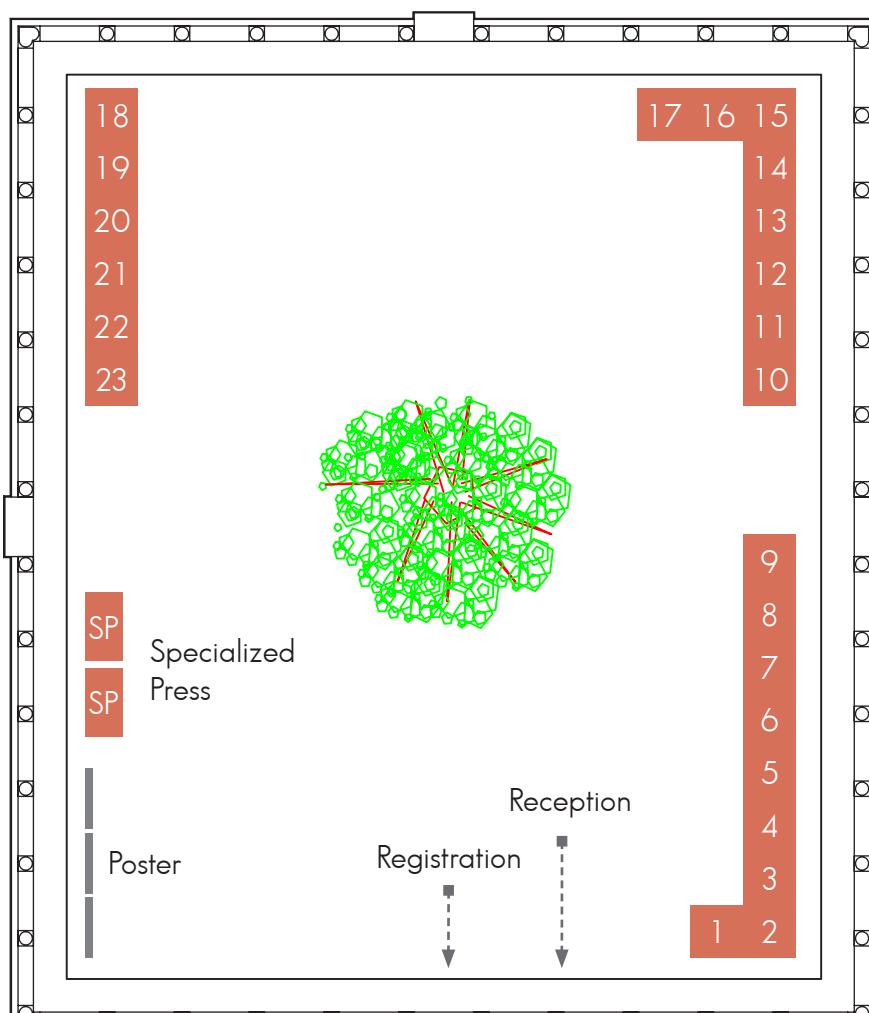
Bar

## L sessions

Restaurant & Self Service (basement)

## Bio & Pharma Days

## B sessions



A

Company Presentation

1to1

## V sessions

- A:** Agnesi Room
- B:** Bramante Room
- L:** Leonardo Room
- P:** Porta Room
- V:** Verdi Room

## EXHIBITOR'S LIST

## ALPHABETICAL ORDER

7	ACTL - SPORTELLO STAGE
3	ALINTEC
9	AM INSTRUMENTS
11	ANBI
10	ANTENNA EUROPE DIRECT DELLA REGIONE LOMBARDIA
4	ARETA INTERNATIONAL
2	ASSOBIOTEC
17	CAMERA DI COMMERCIO DI MILANO
16	CNR-DSV
17	COMUNE DI MILANO
13	CORDIS
SP	DATA MANAGER ONLINE
SP	ENEA
SP	EDIZIONI FIERA MILANO
6	GREGORJ - INTELLECTUAL PROPERTY
17	INNOVHUB
1	ITER
15	JRC - EUROPEAN COMMISSION
8	MOLMED
SP	PROMEDIA PUBLISHING
17	PROMOS
17	PROVINCIA DI MILANO
5	PSD
17	REGIONE LOMBARDIA - DIREZIONE GENERALE INDUSTRIA, PMI E COOPERAZIONE
14	SARDEGNA RICERCHE
12	SKE

# **ACTL SPORTELLO STAGE**



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ACTL - Associazione per la Cultura e il Tempo Libero - è un'associazione culturale, non profit, costituita a Milano nel 1986 con lo scopo di favorire la crescita personale, e l'insegnamento/reinserimento lavorativo di giovani e adulti. L'associazione è accreditata dalla Regione Lombardia per l'erogazione di servizi formativi e di orientamento. Per queste attività le sedi operative di Milano e Roma sono certificate secondo la norma ISO 9001:2000. Tra le diverse attività, ACTL sviluppa iniziative di orientamento al lavoro rivolte ai giovani: gestisce Sportello Stage, un servizio pubblico gratuito per l'incontro tra domanda e offerta di stage grazie al quale sono stati attivati oltre 35.000 tirocini in 4.000 aziende, in 7 anni; organizza corsi di formazione; pubblica guide per diplomati e laureati; organizza convegni di orientamento al lavoro; partecipa, alle principali fiere nazionali in materia di orientamento con uno stand offrendo un servizio di consulenza. Info: [www.sportellosestage.it](http://www.sportellosestage.it) e [www.actl.it](http://www.actl.it).

 ACIL - Associazione per la Cultura e il tempo Libero - is a cultural, no profit association founded in Milan in 1986 with the aim to favour the personal development and the insertion /reinsertion of young people and adults in the working world. The association is accredited by Lombardia Region for educational and career counselling supply. For these activities the head offices in Milan and Rome are certified according to ISO 9001:2000.

Among the different activities, ACTL develops career counselling projects for students and graduates: manages Sportello Stage, a free public service to match demand and supply between companies looking for an intern and young people looking for a professional experience. Along 7 years ACTL - Sportello Stage promoted more than 35.000 internships in 4.000 companies.

ACTL - Sportello Stage organizes vocational trainings; publishes handbooks for high school and university graduates; organizes vocational counselling meetings; takes part in the most important national educational fairs with a stand offering vocational guidance. For further information: [www.sportellostage.it](http://www.sportellostage.it) and [www.actl.it](http://www.actl.it)

**Alintec**, Alleanze per l'innovazione tecnologica, è la struttura di collegamento tra imprese, Pubblica amministrazione e università promossa da Assolombarda, Camera di Commercio di Milano e Fondazione Politecnico di Milano.

Offre consulenza completa e specializzata alle aziende che vogliono fare dell'innovazione tecnologica un driver di successo, sostiene chi vuole avviare e sviluppare imprese ad alta tecnologia, promuove insieme a enti pubblici e associazioni di categoria iniziative per favorire la diffusione di una cultura dell'innovazione.

Nata a inizio 2008 dalla fusione tra due affermate realtà di trasferimento tecnologico attive a Milano da diversi anni - Politecnico Innovazione e Assotec Scarl - Alintec può mettere a disposizione delle imprese consolidate relazioni con il mondo imprenditoriale e qualificate competenze scientifico tecnologiche del mondo accademico.

Società senza fine di lucro, Alintec si propone di aiutare le imprese ad essere più competitive e di contribuire allo sviluppo del sistema economico tramite alleanze fra aziende, università e pubblica amministrazione.

 Alintec - Alleanze per l'innovazione tecnologica (Alliances for technological innovation) is a structure linking the world of research and entrepreneurs, promoted by Assolombarda, Milan Chamber of Commerce and Fondazione Politecnico di Milano.

Alintec assists companies making a success driver out of technological innovation, supports the launch and development of high-tech companies, and collaborates with public institutions, associations and organizations to promote the entrepreneurship innovation culture. Born in 2008 by the merger of two recognised bodies of technology transfer operating in Milan for a number of years - Politecnico Innovazione and Assotec - Alintec puts at disposal of enterprises well-established business world relationships and academic scientific and technical professionalism.

Alintec is a no-profit structure aiming to support companies in developing competitiveness and to contribute to the development of the economic system through alliances between enterprises, universities and public administration.

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AM Instruments Group is the perfect partner for micro ambient contamination control solutions. Made by three companies, which work in total synergy, AM Instruments Group provides products and services to the pharma, food and electronic industry. It is able to satisfy every customer's requirements thanks to its Know-how and flexibility.

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AM Instruments is able to supply a full range of services, starting from equipment and validations up to after sale support. AM Instruments also supplies counselling, constant regulatory updates, calibrations and technical services followed a release of the relative certificates. Moreover, thanks to Apsara, one of the three companies part of the group, AM Instruments is able to provide full service solutions from projecting to installation of cleanroom environments.

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## ANBI



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ANBI is a professional association that gathers more than 600 biotechnologists involved in the valorisation of their professional choice, in the promotion of biotechnology, scientific research, as well as an innovative approach to the relationship between science and society.

ANBI was founded in 2001 and has a regional diffusion and a capillary organization that ensures a national dimension. ANBI tightly collaborates with many agencies and institutions at national and international level, in order to promote the realization of projects and the development services for members and partners. Lifelong learning is crucial in career development of biotechnologists, and ANBI has developed a dedicated Life Long Learning Program able to meet the needs of its members since life sciences are continuously evolving fields.

Moreover ANBI promoted the birth of the Young European Biotech Network (YEBN), encouraging a European common policy in Life Sciences.

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Il nostro  
principio  
attivo è  
l'innovazione

Oncologia  
Neurologia



Cardiometabolic Care  
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In Merck Serono, lavoriamo quotidianamente per scoprire nuove soluzioni terapeutiche per quelle patologie che non hanno ancora una cura adeguata.

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# ANTENNA EUROPE DIRECT DELLA REGIONE LOMBARDIA



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L'Antenna Europe Direct di Regione Lombardia è parte della rete ufficiale d'informazione della Commissione europea e fa da tramite tra l'Unione europea e i cittadini a livello locale. Ha la sua sede principale a Milano e 12 punti informativi su tutto il territorio regionale.

La sua missione consiste nel fornire informazioni e consulenza sulle politiche dell'Unione europea, promuovere il dibattito locale e regionale sull'UE, consentire alle istituzioni europee di diffondere informazioni a livello locale ed offrire ai cittadini la possibilità di fornire un feedback alle istituzioni europee. L'Antenna offre inoltre:

informazioni mirate a specifici destinatari target in specifiche aree socio-economiche; semplificazione, traduzione, sintesi e diffusione di informazioni sui bandi dell'UE; servizio di ricerca partner per la partecipazione a bandi comunitari; promozione, nelle scuole, della conoscenza dell'UE e della cittadinanza europea; Ente di Invio per il Servizio Volontario Europeo.

 The Europe Direct Relay of Regione Lombardia is part of the European Commission official information network and acts as an interface between EU and its citizens at local level. It has its main office in Milan and 12 local information points widespread all over the territory of Lombardy region. Its mission is to distribute information and advice about the European Union's policies, promote local and regional debate about the EU, allow the European institutions to disseminate local information and give the public the opportunity to send feedback to the EU institutions. In addition, it provides: information tailored to specific target audiences and to different economic and social areas; simplification, translation, summary and dissemination of EU calls for proposals; partner search assistance to participate in EU calls for proposals; promotion of knowledge on the EU and European citizenship at school; Sending Organization for the European Voluntary Service.

 Founded in 1999, Areta has made the passion for research and respect for high quality standards (ISO 9001 and GMP) its own development drivers, proposing itself as an industrial reliable and flexible partner, able to offer services and customized solutions according to the needs of its customers and whose mission is the continuous improvement and steady innovation of methods and technologies to design and produce innovative therapeutics (as cells for cell therapy, monoclonal antibodies, rec proteins) and diagnostic tools. Areta, is organized in two divisions ARETA SERVICES (GMP and R&D) and ARETA RESEARCH (Research and Codevelopment of biodrugs)

GMP portfolio includes: contract process development and manufacturing, safety and quality control tests, filling and media fill. In 2004 Areta obtained the GMP certification of the Italian Ministry of Health, in compliance with European law, for the production of high quantities of cells for Phase I and II clinical trials.

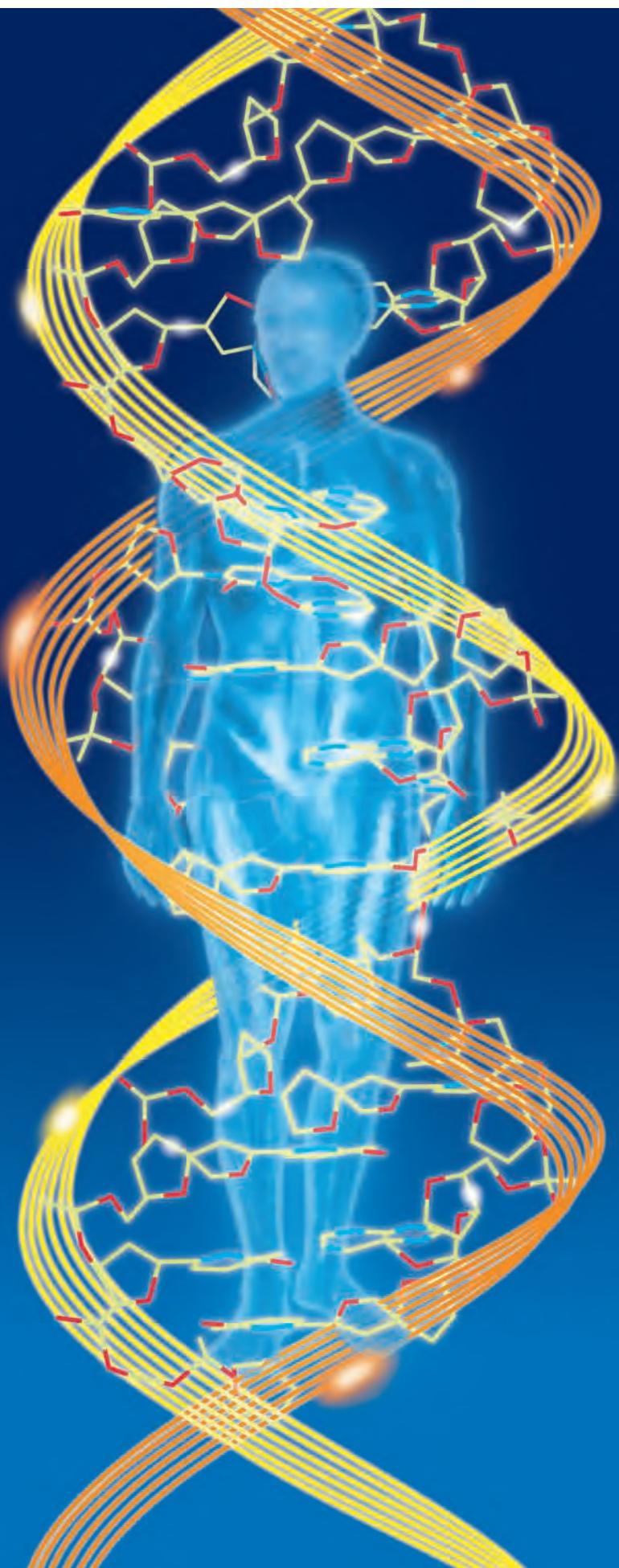
Regarding manufacturing technology, the strategy is based on disposable high surface to volume ratio bioreactors, characterized by high containment, ideal for safety and GMP compliance, while requiring relatively small lab space and limited staff.

R&D portfolio includes: customized generation and production of monoclonal antibodies specific to different antigens recombinant protein expression and set up of immunological and cell-based tests for characterization and quality control of drug candidates.

**ARETA RESEARCH:** this division aims through the participation in National and European Research Projects and ad hoc contracts with research centres, to codevelop new potential biodrugs in the field of advanced therapies.

DiaSorin

The Diagnostic Specialist



# DiaSorin

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Da quaranta anni attiva nel mercato internazionale dell'immunodiagnostica, DiaSorin può essere considerata a pieno titolo lo specialista della diagnostica in vitro, sviluppando, producendo e commercializzando kit di immunoreagenti destinati all'uso clinico.

Una specificità e competenza che rappresentano il motore di crescita del Gruppo e che la società ha sviluppato negli anni e continua a sviluppare, da sempre attenta alla ricerca, all'innovazione e allo sviluppo di nuove tecnologie.

[www.diasorin.com](http://www.diasorin.com)

# ASSOBIOTEC



FEDERCHIMICA

ASSOBIOTEC

**ANB - Associazione nazionale per lo sviluppo delle biotecnologie**

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**CAMERA DI  
COMMERCIO DI  
MILANO**



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■ Assobiotec, l'Associazione nazionale per lo sviluppo delle biotecnologie ([www.assobiotec.it](http://www.assobiotec.it)) è stata costituita nel 1986 nell'ambito di Federchimica. Rappresenta novanta imprese e parchi tecnologici e scientifici operanti in Italia, attivi nei diversi campi applicativi delle biotecnologie: farmaceutica, diagnostica, chimica fine, zootecnia, agro-alimentare, ambiente.

Assobiotec collabora con le Istituzioni, sia nazionali, sia dell'Unione Europea, nella definizione delle politiche finanziarie e fiscali idonee a favorire l'innovazione, nella promozione di programmi di ricerca per la bioindustria e nella regolamentazione delle attività biotecnologiche. È inoltre attiva nel promuovere la partecipazione delle imprese italiane alle attività di ricerca e sviluppo biotecnologico finanziate dall'Unione Europea nell'ambito dei Programmi-Quadro di ricerca e sviluppo tecnologico.

Assobiotec è membro fondatore di EuropaBio, l'Associazione della bioindustria europea ([www.europabio.org](http://www.europabio.org)).

 Set up in October 1986 within the Italian Federation of the Chemical Industry (Federchimical), Assobiotec is the Italian Association for the Development of Biotechnology ([www.assobiotec.it](http://www.assobiotec.it)) representing 90 companies and science & technology parks operating in Italy and involved in various biotech-related fields - pharmaceuticals, diagnostics, agro-food, fine chemicals, environment, processing industry and equipment. They include emerging biotech companies and small to medium enterprises, as well as the biotech divisions of large organisations.

Assobiotec provides entrepreneurial support to Italian and EU biotech developments and is the landmark for Italian companies involved in production and marketing of products derived from biotech applications.

Assobiotec is co-founder member of EuropaBio, the European Association for Bioindustries, created in 1996.

 With more than 360.000 companies, the Chamber of Commerce of Milan gives a priority position to innovation as a tool to foster competitiveness within the social and economic system. In the present scenario, due to changes on the market that force companies to search for new solutions and applications, it is fundamental to build up a system that enables innovative ideas to spread out. Within such a system, the support to new technologies allows for an innovative change in the management strategies of the companies thus making the companies more competitive at international level

GOALS. According to the intervention strategies outlined by the Chamber of Commerce of Milan, "innovating its own way of making innovation" stands for: Promoting and supporting innovation in companies, developing and activating the sources of the system; Bridging the activities of companies, institutions and research bodies in the local process of innovation management.

## THE MAIN ACTIVITIES TO SUPPORT INNOVATION

To reach these goals, the Chamber of Commerce of Milan has been implementing some interventions tools:

- 1) Support Actions for Companies
  - 2) Financing Actions for start up projects and first-development actions for growing up companies
  - 3) Actions for promoting and protecting the intellectual property
  - 4) set up of a dedicated innovation centre; hosting of the National Innovation Agency

In particular, two Special Agencies of the Milan Chamber of Commerce (Promos and Innovhub) organize matchmaking activities and incoming of foreign delegations in the bio and nanotechnologies sectors to Bio-forum. Innovhub is the Chamber's Special Agency providing support to companies in their innovation related activities through:

- Promotion of European research through information and technical assistance

- Support to technology transfer and organisation of matchmaking events

Innovhub is working on the setting up of a European Centre for business support in India.

Promos is the Special Agency of the Chamber of Commerce of Milan dealing with the development of international activities. Its mission is to promote the entrepreneurial system and the business environment in the area of Milan and its province worldwide:

- organising participation of local companies to international fairs and missions related to the bio and nano sectors
  - fostering participation of international companies to local events such as conferences and seminars
  - attracting foreign investments
  - providing information and assistance about international business opportunities

pharmaceutical  
pharmaceutical

science  
science

innovation  
innovation

technology  
technology

research  
research

therapeutic  
therapeutic

# MOLTENI

## THERAPEUTICS

Molteni Therapeutics is a specialty pharmaceutical company focused on the discovery and development of novel antibacterial and anti-fugal therapeutics.

The core competence of Molteni Therapeutics is the discovery and development of novel small molecule drugs that utilize Photo Dynamic Therapy (PDT) technology, that specifically target bacterial, fungal, and drug-resistant infections.

Molteni Therapeutics was constituted in 2006 as the result of the spinning off of the anti-microbial research business of Molteni Farmaceutici, a privately-owned pharmaceutical company based in Florence, founded in 1892, who carried out these specific research programs since 1990.

Molteni Therapeutics has a set of new patented chemical entities in pre-clinical development, that show increased potency, broader spectrum of action and/or efficacy, against bacterial, fungal and drug-resistance infections.

Its innovative lead therapeutic, RLP 068, developed for the treatment of the most common and deadliest resistant bacterial infections, will progress into Phase I in 2008.



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## CNR.DSV



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## COMUNE DI MILANO

Milano



Comune  
di Milano

Ricerca, Innovazione,  
Capitale Umano

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**Il Consiglio Nazionale delle Ricerche (CNR)** è il maggior Ente Pubblico di Ricerca italiano, con più di 8.000 unità di personale impiegato in Istituti di Ricerca presenti su tutto il territorio nazionale. Le attività del CNR si articolano in macro aree cui corrispondono a livello organizzativo undici Dipartimenti nazionali con compiti di programmazione e coordinamento.

Il Dipartimento di Scienze della Vita si pone obiettivi generali, eminentemente di ricerca di base ma densi di importanti ricadute applicative, quali l'avanzamento delle conoscenze sui meccanismi fondamentali alla base dei processi vitali e loro alterazioni nella malattia e la comprensione dei meccanismi di comunicazione tra cellule e integrazione a rete dei segnali. A questi obiettivi si associa strettamente lo sviluppo di competenze, metodologie e tecnologie di frontiera e di conseguenza l'opportunità di valorizzazione economica delle scoperte attraverso brevetti e società spin-off. Nell'ottica del potenziamento della ricerca in una politica di attenta valutazione dell'eccellenza il dipartimento promuove inoltre la partecipazione a grandi progetti a livello nazionale e internazionale e lo stabilirsi di accordi con Università, Ministeri, Charities e associazioni imprenditoriali, prevedendo anche la possibilità di mettere in comune risorse umane e strumentali per integrare strutture del CNR con soggetti pubblici e privati al fine della realizzazione di iniziative scientifiche congiunte.

**The National Research Council (CNR)** is Italy's major governmental organization for research and development, employing more than 8,000 people across Italy. Its annual budget is about one Billion Euros, half of which is assigned by the National Government and half is obtained through competition-based grant programs or projects reflecting research collaborations and partnerships with companies and public and private sector organizations. CNR integrates its activities through an interdisciplinary structure made up of 11 National Departments, networks of Institutes and researchers brought together to focus on important scientific problems. The Department of Life Sciences (DLS) groups researchers working in 15 Institutes active in a range of studies on the fundamental mechanisms governing living organisms. They are called upon to advance the state of knowledge for the public good in areas such as health, safety and the environment, as well as for the rapid transfer of technologies to the private sector for wealth creation. "Hot" research areas such as stem cell research, computational biology and bio-nanotechnology are reaping the benefit of interdisciplinary cross-talk at DLS.

**The Administration of the City of Milan** recognises research, innovation and human capital growth as critical factors for social, scientific and economic development. In the biotechnology field Milan has high level internationally recognized scientific competences and industrial assets. For these reasons the City of Milan has promoted a Flagship Project "Drug and Nanobiotechnology Institute" aimed at developing scientific skills in a strategic area for the economy of our town.

Bioforum, together with BioEurope Spring meeting (for the first time held in Milan in 2007 and which will be hosted again in Milan in 2009), represent appropriate moments of aggregation and interest for the Italian Biotechnology industry where Italian and international scientist will be able to discuss the state of the art of this highly innovative field and to plan new collaborations and joint studies.

The City of Milan and myself welcome scientists, entrepreneurs, national and international enterprises who will convene for this occasion and warmly thank the organisers for having chosen Milan for such an important event.



**NicOx is developing nitric oxide-donating drugs to fulfill important unmet medical needs. The Company is targeting the therapeutic areas of inflammatory and cardiometabolic diseases and has a number of lead compounds with significant market potential. NicOx aims to build itself into a self-sustaining, fully integrated biopharmaceutical company and will retain select co-marketing rights to its products.**

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*Creating value through therapeutic innovation*



#### **Company Profile**

NicOx is a product-driven biopharmaceutical company dedicated to the development and future commercialization of investigational nitric oxide-donating drugs to meet unmet medical needs. NicOx is applying its proprietary nitric oxide-donating technology to develop an internal portfolio of New Chemical Entities (NCEs) in the therapeutic areas of inflammation and cardio-metabolic diseases. Resources are focused on the development of naproxinod, a proprietary NCE and the first member of the Cyclo-Oxygenase-Inhibiting Nitric Oxide Donator (CINOD) class of anti-inflammatory agents, which is in phase 3 clinical studies for the treatment of the signs and symptoms of osteoarthritis, with results anticipated in 2008. Beyond naproxinod, NicOx has a pipeline containing multiple nitric oxide-donating NCEs, which are in clinical development with partners for the treatment of prevalent and underserved diseases, such as hypertension, glaucoma and Chronic Obstructive Pulmonary Disease (COPD). NicOx has strategic partnerships, collaborative agreements and research alliances with some of the world's leading pharmaceutical companies and specialist players, which allow it to maximize the value of its technology and broad portfolio, while allowing the Company to retain future commercialization rights in select areas. The Company has research alliances with Merck & Co., Inc., Pfizer Inc and Grupo Ferrer Internacional, S.A. and Topigen Pharmaceuticals Inc. NicOx is a public company with headquarters in France and quoted on the Euronext Paris (Euroclear France, 7413/Reuters, NCOX.PA/Bloomberg, COX:FP). NicOx has an Italian subsidiary in Bresso, Italy and a US headquarters in Warren, NJ, in the US.

*To contact us see our website [www.nicox.com](http://www.nicox.com).  
For job opportunities send your CV to Human Resources Dept. at [recruitment@nicox.com](mailto:recruitment@nicox.com)*

## CORDIS



CORDIS, the Community Research and Development Service, offers a gateway to the Seventh Framework Programme, with news, upcoming events, guidance and frequently asked questions to assist users to understand what FP7 is, who can participate in it and who takes decisions on the allocation of the budget to the research projects that will be funded.

To find project partners, to participate in FP7 programme and to explore other unique opportunities, please visit <http://cordis.europa.eu/fp7>

To request more information on CORDIS, please send an e-mail to [marketing@cordis.europa.eu](mailto:marketing@cordis.europa.eu)

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## DATA MANAGER ONLINE



Data Manager Online, il portale verticale rivolto alla comunità ICT. Nasce nel 2000 con la missione di portare on-line un brand conosciuto dai decision makers ICT, quello della rivista mensile Data Manager (edita dal 1976), mixando i suoi caratteri di approfondimento ed autorevolezza con le caratteristiche proprie del mezzo internet.

News quotidiane, indagini di mercato, forum, reti, sicurezza, finanza e molto altro su: [www.datamanager.it](http://www.datamanager.it)

Data Manager Online, is a vertical portal dedicated to the ICT community. It borns in 2000 years with the mission to widespread the already well known magazine Data Manager, the monthly magazine, for decision makers. It mixes his undisputed content with internet services and facilities. Daily news, market surveys, forum, security, finance and more on [www.datamanager.it](http://www.datamanager.it).

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# CAMERA DI COMMERCIO MILANO

The Chamber of Commerce of Milan and its Special Agencies support innovation development in the companies of the local economic system through various services at local and international level.

Innovation is a priority for the Chamber of Commerce of Milan as it is the key to ensure competitiveness of the local economy in a globalised world.

## INTERNATIONALISATION

### TRAINING

Thematic seminars, training courses, information and support provided to want-to-be entrepreneurs in innovation related fields; research studies to help making the most out of an ever changing global system.

One of the most successful activity, carried out by PROMOS: a network of contacts throughout the world, exhibitions, trade missions, information services and support to help the company's entrance onto the global market.

### FUNDING INNOVATION

More than 5 Mln EUR to support innovation: this is what the Chamber of Commerce of Milan has offered in 2008 to support innovation oriented activities of local companies through various initiatives in cooperation with other local entities.

### TECHNOLOGY TRANSFER SUPPORT

Being partner of the Enterprise Europe Network (EEN), the Chamber of Commerce of Milan offers an exclusive window to companies offering and searching for innovative technological solutions.

# SPEED UP YOUR INNOVATIVE IDEAS!

### VALORISATION OF INNOVATION RESULTS

Innovation is nothing without control, and protection: Milan Chamber of Commerce, its Special Agencies and Patent Office offer to companies the possibility to protect and safely exploit the results of their research activity.

### PARTNER SEARCH THROUGH EUROPEAN NETWORKS

A wide network of international contacts allows the identification of the ideal partner to carry out specific projects. Milan Chamber of Commerce is partner of an agreement with the European Commission Delegation in New Delhi to establish the first "European Business and Technology Centre" (EBTC) in India.

### INFORMATION AND ASSISTANCE ON FUNDING OPPORTUNITIES

An extensive view on all funding opportunities to provide tailor made information and assistance with particular focus on innovation, 7 FP and research for established or new companies.

### FOCUS ON INNOVATION: INNOVHUB IS BORN

Innovhub, special Agency of the Chamber of Commerce of Milan, since 1st January 2008 has been providing information and consultancy services to SMEs on all European issues, with special interest on innovation.

**ENEA**

Energia,  
Ambiente  
e Innovazione



Energia, Ambiente e Innovazione  
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**Energia, Ambiente e Innovazione** è la rivista bimestrale dell'ENEA che si propone di fornire approfondimenti su temi di attualità scientifica e tecnologia nei settori istituzionale dell'Ente, in particolare:

- promuovendo il dibattito scientifico, tecnologico e culturale nel Paese;
- ospitando qualificati interventi di personalità di spicco del mondo scientifico nazionale e internazionale;
- informando sui risultati più significativi ottenuti nelle attività di ricerca dell'Ente;
- fornendo approfondimenti su temi specifici di attualità nei settori dell'energia, dell'ambiente e delle nuove tecnologie.

Al fine di meglio cogliere tali obiettivi, la rivista ha recentemente avviato un processo di rinnovamento significativo dei contenuti, della struttura editoriale e della veste grafica.

 **Energia, Ambiente e Innovazione**, the bimonthly magazine published by ENEA, the Italian National Agency for New Technology, Energy and the Environment, provides analyses and discussions of topical subjects in science and technology related to the sectors in which the agency operates. In particular, the magazine:

- promotes debate in Italy on scientific, technological and cultural matters;
- hosts articles by and about eminent people in the Italian and international scientific communities;
- informs readers about the most significant results obtained in ENEA's research activities;
- publishes analyses and discussions of specific subjects in the sectors of energy, environment and new technology.

The better to achieve these goals, the magazine recently began a process aimed at significantly renewing its contents, format and graphics.

**SP**

**EDIZIONI FIERA  
MILANO**



**FIERA MILANO  
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**Riviste, newsletter, siti web aggiornati in tempo reale, eventi congressuali, mostre convegno e database ad altissima precisione per azioni mirate di direct marketing.** Senza dimenticare la possibilità di sviluppare progetti esclusivi per soddisfare anche le esigenze di comunicazione più complesse e articolate.

E' questo il mondo di Edizioni Fiera Milano, da oggi ancor più protagonista del panorama editoriale b-2-b grazie all'indiscussa leadership dei suoi titoli che, da sempre, costituiscono un punto di riferimento per la comunità dei tecnici e dei professionisti operanti nei settori della microelettronica, automazione e controllo di processo, progettazione industriale, componentistica meccanica ed elettromeccanica, assemblaggio, meccanica strumentale e di produzione, tecnologie per l'ambiente, chimica ed energia.

Edizioni Fiera Milano è in grado di offrire il più ampio ventaglio attualmente disponibile di soluzioni tra loro perfettamente integrate.

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# La conoscenza.



## Energia, Ambiente e Innovazione

Uno strumento di informazione sui risultati del mondo scientifico internazionale, nazionale e dell'ENEA.

Un momento di incontro con esperti qualificati ed importanti personalità.

Un bimestrale ricco di contenuti: *Primo piano, l'Intervista, Riflessioni su, Studi e Ricerche*.

Un punto di riferimento fondamentale nel panorama scientifico nazionale.

### *Abbonamento annuale:*

Italia 21,00 € + 8,00 € (spese di spedizione) – Estero 21,00 € + 15,00 € (spese di spedizione)

### *Per abbonarsi:*

Versare il canone di abbonamento utilizzando il c/c postale n. **59829580**

intestato a: **PRIMAPRINT**, via dell'Industria, 71 - 01100 Viterbo

Inviare la cedola di abbonamento compilata in ogni sua parte e copia della ricevuta del versamento a PRIMAPRINT per fax al numero: 0761-270097

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## **GREGORJ INTELLECTUAL PROPERTY**



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**■** Fondato nel 1882, lo studio Gregorj è sempre stato assai attivo a livello nazionale. Nell'immediato dopoguerra Gregorj intraprende la via dell'internazionalizzazione che lo porterà a rappresentare per diverse decadi, assieme ad un vasto numero di clienti a livello nazionale, società multinazionali di primaria importanza in svariati comparti industriali. Pur non potendo, per ragioni di riservatezza, elencare i clienti che hanno determinato il successo di Gregorj, lo studio annovera tra i propri assistiti circa 20 tra le imprese Fortune 100 (alcune delle quali clienti da più di 30 anni) oltre a imprese di primaria importanza nel panorama Europeo nei settori chimico, farmaceutico, biotecnologico, elettronico e dei microprocessori, delle telecomunicazioni e dell'Information Technology, meccanico, alimentare, agro-alimentare, dell'abbigliamento e cosmetico: aree nelle quali lo studio, con i suoi professionisti e in virtù dell'esperienza di altissimo livello maturata negli anni, è rinomato a livello internazionale. Completano l'offerta di Gregorj esperienze in campo automotive, sportivo, pubblicitario.

**■** Established 1882, the firm has always been extremely active on a national level. Right after WW II, Gregorj opened out to international connections, which has led it to represent since decades, together with a vast number of national clients, leading multinational clients acting in many different industrial fields. Though for confidentiality reasons we are not allowed to list the clients which contributed to the success of the firm, Gregorj represents nearly 20 of the Fortune 100 companies, some of which having a relationship with the firm dating back to more than 40 years, in addition to leading European companies in the field of chemistry, pharmacy, biotechnology, electronics and of microprocessors, telecommunications and information technology, mechanics, food, agrofood, clothing, cosmetics, areas in which Gregorj, with its professionals and its top level experience matured over the years, is well-known on an international level. Gregorj has expertise also in the automotive, sports and advertising field.

## **INNOVHUB**



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**■** Innovhub is the new Special Agency for Innovation of the Chamber of Commerce of Milan. Born in 2008 as evolution of Euro Info Centre, the Special Agency born in 1987 to provide information and consultancy services to SMEs on all European issues, Innovhub is focused on innovation, technology transfer, grants and loans.

The goals of Innovhub are:

- to provide the creation of an environment that is favourable to the development of innovative processes and enterprise culture;
- to provide information services as a first contact point for SMEs and public and private subjects on all innovation related matters;
- to provide assistance on planning and development of innovation related projects inside SMEs, also cooperating with centres of excellence;
- to provide value added services as a technical structure supporting the access of SMEs and public and private subjects to financing opportunities at European, national, regional and local level.

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ITER



Innovare: Tecnologie, Esperienze, Ricerche

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JRC  
EUROPEAN  
COMMISSION



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**I** Acronimo di Innovare: Tecnologie, Esperienze e Ricerche, dal 1989 ITER è l'atelier del B2B, in grado di confezionare servizi su misura per il mondo della scienza e dell'impresa. ITER organizza con successo seminari, congressi e mostre-convegno su temi innovativi, tra i quali biotecnologie, micro e nanotecnologie, informatica e telecomunicazioni utilizzando un data base particolarmente ricco e aggiornato.

ITER cura inoltre la redazione di pubblicazioni specializzate relative al mondo biotech e ICT rivolte al mercato professionale, e quindi può realizzare servizi di editoria con la redazione e la stampa di contenuti specialistici: ricerche, manuali, libri e brochure, anche in tirature limitate. Da anni i servizi di ITER sono basati sulla flessibilità, in modo da rispondere alle specifiche esigenze del Cliente con soluzioni rapide, professionali e personalizzate.

**III Rapide, professionali e personalizzate.**  
**ITER: LA TRADIZIONE DELL'INNOVAZIONE**

 Acronym of Innovation: Technologies, Experience and Research, since 1989  
ITER is the Business to Business atelier, capable of tailoring bespoken services for the scientific and business world. ITER organizes successful Seminars, Congresses and Exhibitions on innovative topics, such as biotechnologies, micro and nanotechnologies, computer science and communication by use of an extraordinary rich and updated database. Furthermore ITER takes care of editing specialized printed material concerning ICT world dedicated to the professional field, and therefore ITER can produce publishing services by writing and printing specialized contents: research, handbooks, books and brochures, even if in limited edition. Since the beginning the philosophy of ITER has been dedicated to flexibility, always offering rapid and above all effective solutions for any needs.

## ITER: THE TRADITION OF INNOVATION

 INSTITUTE FOR HEALTH AND CONSUMER PROTECTION SCIENCE FOR A  
HEALTHIER LIFE

The Institute for Health and Consumer Protection (IHCP) is part of the Directorate General Joint Research Centre (JRC), of the European Commission. IHCP mission is to protect the interests and health of the consumer in the framework of EU legislation on chemicals, food and consumer products by providing scientific and technical support including risk-benefit assessment and analysis of traceability. IHCP works in close partnership with other European Commission Services by providing results from scientific research/analysis in the related areas of competence. IHCP applies its scientific expertise to a number of policy domains which are relevant to consumer protection and health of European citizens. The main areas of work are:

- Chemicals, REACH and biocides
  - Alternative methods to Animal Testing
  - Consumer products and food
  - GMOs in food and feed
  - Health aspects related to nanotechnologies, indoor-air pollution and risk assessment for technologies used for production of consumer products

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**M**olMed è focalizzata sulla R&S e validazione clinica di nuove terapie antitumorali, ed ha tre prodotti in sperimentazione clinica: TK, una terapia cellulare che abilita il trapianto di midollo osseo da donatori parzialmente compatibili, in Fase III per leucemie ad alto rischio; NGR-hTNF (ARENEXYR), un agente mirato ai vasi tumorali, in Fase II nei carcinomi del colon-retto, del fegato e del polmone a piccole cellule, e nel mesotelioma; M3TK, un vaccino terapeutico, in Fase I/II nel melanoma avanzato.

Inoltre, MolMed ha un ampio portafoglio di nuovi candidati terapeutici in sviluppo. MolMed ha un impianto GMP formalmente autorizzato dall'AIFA alla produzione di prodotti medicinali di terapia cellulare ad uso clinico. MolMed ha 81 addetti a tempo pieno con un elevato livello di formazione. L'azienda ha sede a Milano presso il Parco Scientifico Biomedico San Raffaele, un contesto strategico per la ricerca sanitaria. Le azioni di MolMed (MTA:MLM) sono quotate alla Borsa di Milano. MolMed ha formato un'alleanza strategica con Takara Bio, che comprende la cessione in licenza a Takara di TK ed M3TK per i mercati asiatici.

**U**K MolMed is focused on R&D and clinical validation of novel antitumour therapies, and has three novel anticancer therapeutics in clinical development: TK, a cell-based therapy enabling bone marrow transplant from partially compatible donors, in Phase III in high-risk acute leukaemias; NGR-hTNF (ARENEXYR), a novel vascular targeting agent, in Phase II in colorectal, small-cell lung and liver cancer, and in mesothelioma; M3TK, a therapeutic vaccine, in Phase I/II in advanced melanoma.

The clinical pipeline is further supported by a broad portfolio of therapeutic candidates. MolMed has a GMP facility formally authorised by the AIFA, the Italian drug regulatory agency, for the production of cell-based medicinal products for use in clinical trials. MolMed has 81 full-time employees with a high level of training and education. MolMed is located in Milan, at the San Raffaele Biomedical Science Park, a strategic context for healthcare research. The company's shares (MLM.MI) are listed at the Milan Stock Exchange. MolMed has a strategic alliance with Takara Bio for the Asian markets, involving licensing to Takara of MolMed's cell-based products TK and M3TK.

**M**imedia Publishing è una casa editrice specializzata in pubblicazioni tecniche. Edita tre testate bilingue (italiano/inglese) dedicate al settore delle tecnologie alimentari (Food Machines, Beverage Machines, la Rivista del Latte), l'annuario Enorama, 'bibbia' dell'industria dell'imbottigliamento.

Nel 2004 diventa il nuovo editore de 'La Chimica e l'Industria', testata storica nel mondo della chimica applicata e organo ufficiale della Società Chimica Italiana.

Nel 2007 si aggiunge alla 'scuderia', LAB, il mensile dedicato al mondo del laboratorio che si pone come ampia vetrina delle più avanzate ed efficaci metodologie e strumentazioni analitiche applicate in diversi settori.

La presenza alle fiere più importanti del settore in tutto il mondo, la proposta di magazine di grande spessore tecnico in una veste grafica d'impatto, la pubblicazione di speciali sulle aziende curati nei minimi dettagli (i Focus) fanno di Promedia Publishing una realtà editoriale innovativa e sempre più apprezzata nel mondo dell'industria e dell'economia.

**U**K Promedia Publishing is a specialized editor in technical issues. It publishes 3 magazines in two languages (italian/english) dedicated to food & beverages techniques, as Food Machines, Beverage Machines and Rivista del Latte), the Enorama yearbook, a real 'vademecum' about the bottling industry.

In 2004 Promedia becomes the new editor of 'La Chimica & l'Industria', historical magazine of applied chemistry world and official houseorgan of Società Chimica Italiana. In 2007, Promedia publish LAB, a monthly issue dedicated to all laboratory equipments and methods for analysis applied in various sectors.

The presence at most important exhibitions all over the world, the propose of great contents and grafic effect's magazines, the editing of special edition focused on companies with great care, makes of Promedia Publishing an appreciated and innovative editorial realty in the economy and industry world.

## PROMOS



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**I** Promos è l'Azienda Speciale della Camera di Commercio di Milano per lo sviluppo delle attività internazionali. La sua missione è quella di promuovere nel mondo il sistema imprenditoriale e le aree di eccellenza di Milano e della sua provincia.

Promos opera anche grazie a consolidate alleanze con i più importanti enti, istituzioni, agenzie governative anche internazionali, associazioni di categoria e attraverso un efficiente network di uffici e desk, presenti nelle aree più strategiche per la competitività del nostro sistema. Per promuovere lo sviluppo del sistema produttivo milanese Promos dispone di una rete di uffici collocati in aree strategiche del mondo.

Fra i compiti principali del network Promos vi è quello di monitorare i mercati locali e di individuare le opportunità di business che emergono nei singoli paesi, attraverso speciali punti operativi (desk) che sono a diretto contatto con le singole realtà. Inoltre la consolidata rete di rapporti che Promos intrattiene con le rappresentanze governative locali agevola la realizzazione di progetti e iniziative specifiche.

 Promos is a Special Agency of the Milan Chamber of Commerce for the development of international activities. Its mission is to promote the entrepreneurial system and the pre-eminent areas of Milan and its province worldwide.

Promos also operates through consolidated alliances with the most important bodies, institutions, national and international government agencies and trade associations, as well as through an efficient network of offices and desks located in the most strategic areas for SME's competitiveness.

To promote and develop the Milanese production system, Promos has a network of offices situated in strategic areas throughout the world.

One of the main tasks of the Promos network is to monitor local markets, through its special desks which are in direct contact with individual countries, and to identify the business opportunities that arise in each country.

Promos' consolidated network of relationships with local government representatives also facilitates the implementation of specific projects.

## PROVINCIA DI MILANO



Provincia  
di Milano

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 The Sector for Economic Activity and Innovation of the Province of Milan deals with promotion of and support for economic development in the Milan area. The main interventions of the Sector lie in three distinct areas: stimulating local economic development through a solid structure of services; the promotion of technological innovation and the spread of the new technologies; and the development of initiatives which encourage the creation of new entrepreneurial ventures. The province of Milan has developed a number of measures to carry out its policies concerning innovation. These are:

STRATEGIC MULTIANNUAL PROGRAMME FOR INNOVATION, a concrete and coherent action plan which the Province of Milan intends to develop to promote innovation and competitiveness in the Milanese context;

INNOVATION FORUM, the first Italian forum dedicated to strategic formulation and to the comparison of experiences and opinions by various public and private players. Different organisations and individuals regularly discuss existing policies and the action necessary to consolidate competitiveness in the Milan area;

DIRECT ACTIONS IN SUPPORT OF INNOVATION, a number of initiatives in support of innovation, carried out through: direct financing of SMEs; technological transfer projects; the diffusion of information and the encouragement of local and European networks; BIOMILANO NETWORK, a network for biotech actors playing on the stage of Milan area;

PARTICIPATION IN OTHER THEMATIC NETWORKS, numerous projects set up by the Province of Milan have resulted in on-going relationships with various National or European partners. AE NEWS ONLINE, the Sector's newsletter concerning innovation and local development in the Milan area; BIOMILANO ([www.biomilano.it](http://www.biomilano.it)), the network of actors playing biotechnology on the stage of Milan area; CETRA ([www.cetraonline.it](http://www.cetraonline.it)), the portal for research and innovation in Milan; ITALIAN BIOTECHNOLOGY DIRECTORY ([www.biorepository.it](http://www.biorepository.it)), the database for operators in the biotech sector; PROMOCOMUNE ([www.promocomune.it](http://www.promocomune.it)), a website containing information on centres of local and economic excellence in each borough of the Province of Milan; The E-COMMERCE OBSERVATORY ([www.provincia.milano.it/e-business](http://www.provincia.milano.it/e-business)), a scheme aiming to increase the visibility of SMEs involved in E-commerce in the province of Milan. Finally, a website dedicated to CREATIVE ENTERPRISES ([www.impresecreative.it](http://www.impresecreative.it)) in the Milan area.

## **PSD DISTRIBUTION GROUP**



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## **REGIONE LOMBARDIA DIREZIONE GENERALE INDUSTRIA, PMI E COOPERAZIONE**

 **RegioneLombardia**  
Industria, Piccola e Media  
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 PSD Distribution Group, gruppo leader in Italia nel settore dell'auto ID aziendale, con la sua tecnologia e la pluriennale conoscenza del mercato è in grado di appagare ogni sete di innovazione offrendo i migliori prodotti dell'auto ID a tutti i suoi clienti ed associati.

PSD Distribution Group il marchio che ha saputo riunire le energie e le risorse di partner specializzati da anni nel settore dell'Auto ID e Data-Entry diventando punto di riferimento per il mondo del barcode e dell'identificazione automatica.

Un risultato raggiunto grazie a migliaia di clienti che hanno trovato la risposta puntuale alle proprie esigenze e grazie alla capacità di ricercare prodotti all'avanguardia e di abbinarli a soluzioni innovative.

PSD è specializzata, avvalendosi di marchi prestigiosi quali Zebra, Datalogic, Intermec e EMS, in tutte le operazioni di identificazione, tracciabilità, controllo work-in-progress e decodifica di firme nelle attività di produzione e nella gestione documentale.

 PSD Distribution Group, leader group in Italy in the field of company Autoid, with its technology and its pluriennial knowledge of the market can satisfy all demands in innovation giving its customs and associates the opportunity of approaching the best innovative Autoid solutions.

PSD Distribution Group is a logo known for the efforts made to join energies and resources from different and specialised partners, with a long and over-the-year proved experience in the Autoid and Data-Entry sectors; by this way PSD Distribution Group is now a reference company in the world of barcode and automatic identification, and it is successfully represented in the sector of barcode and traceability systems thanks to its well-known brands Zebra, Datalogic, Intermec and EMS.

PSD is specialised in all activities of identification, traceability, work-in-progress control and in signatures code translation in all production activities and document management.

 REGIONE LOMBARDIA - DIREZIONE GENERALE INDUSTRIA, PMI E COOPERAZIONE  
Il compito della Direzione Generale Industria, PMI e Cooperazione della Regione Lombardia è di accrescere il posizionamento competitivo dell'industria, con particolare riferimento alle PMI, alle imprese industriali e alle associazioni cooperative. Il principale strumento della Direzione è una specifico progetto denominato "Meta-distretti". La caratteristica del supporto finanziario previsto dal progetto "Meta- distretti" è di essere orientato all'alto rischio dei progetti innovativi delle PMI, generalmente non finanziato dai tradizionali finanziamenti pubblici e di stabilire una forte collaborazione tra industrie, unità di trasferimento tecnologico, istituti di ricerca e università, strutture di formazione e di avviamento al lavoro. I fattori chiave di questa politica consistono nell'impiego della ricerca, della brevettazione e dell'innovazione come strumenti per competere a livello globale. A questi fini l'obiettivo è quello di creare un ambiente favorevole all'innovazione e alla competitività e i progetti sono valutati per il loro impatto sull'intera comunità e non soltanto per il beneficio che ne deriva alle imprese coinvolte, e devono avere una immediata applicazione a livello industriale. Negli ultimi 3 anni, grazie a questo progetto, le imprese operanti nelle biotecnologie rosse e bianche e nelle biotecnologie alimentari hanno ricevuto finanziamenti per 14 milioni di euro per progetti di ricerca e innovazione.

 LOMBARDY REGION - DIRECTORATE OF INDUSTRY, SMEs AND COOPERATION DEPARTMENT - The aim of the Directorate of Industry, SMEs and Cooperation Department of the Lombardy Region is to increase the competitive position of industry, in particular of SMEs, industrial enterprises and cooperative associations. The most important undertaking of the Directorate is a specific project called "Meta-distretti". A characteristic of the financial support provided by "meta-distretti" project is that is oriented toward high risk of innovative projects of SMEs, generally not financed by traditional public funding and establish a strong collaboration among industries, technology transfer units, research institutions ed universities, education and training structures. The key factors of this policy are to use research, intellectual property and innovation as instruments to compete on a global scale. Therefore the goal is to create a favorable environment for innovation and competitiveness and projects are evaluated for their impact on the entire community and not only for the benefits for the enterprises involved and must have an immediate industrial application. In the last 3 years, thanks to this project, the SMEs operating in the red end white biotech and in the agro-food biotech gained investments of € 14 million for research and innovation projects.



## Soluzioni complete

## nei controlli di processo e per la tracciabilità

PSD Distribution Group, avvalendosi di marchi prestigiosi quali Zebra e Datalogic, è in grado di offrire i migliori prodotti nell'ambito dei controlli di processo. Le nostre soluzioni di etichettatura e tracciabilità per i campioni di laboratorio, utilizzano i più innovativi sistemi di identificazione automatica.

PSD Distribution Group, il marchio che ha saputo riunire le energie e le risorse di partner specializzati da anni nel settore dell'Auto ID e Data-Entry diventando punto di riferimento per il mondo del barcode e dell'identificazione automatica.

Un risultato raggiunto grazie a migliaia di clienti che hanno trovato la risposta puntuale alle proprie esigenze e grazie alla capacità di ricercare prodotti all'avanguardia e di abbinarli a soluzioni innovative.

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Distribution Group

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**SARDEGNA  
RICERCHE**



# **SARDEGNA RICERCHE**

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SKE



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**Sardegna Ricerche - Parco scientifico e tecnologico della Sardegna**  
Il Parco scientifico e tecnologico della Sardegna è un sistema di infrastrutture avanzate e servizi per la ricerca e l'innovazione specializzato in tre aree:  
Ri-Strutturazione della biomedicina, alla biotecnologia, agro-industria e alla bioinformatica.

- Biotecnologie: dalla biomedicina alle biotecnologie agroindustriali e alla bioinformatica;
  - Tecnologie dell'informazione e delle comunicazioni (ICT);
  - Energie rinnovabili.

È uno tra i maggiori parchi italiani e attualmente ospita 60 imprese, centri di ricerca ed enti con 600 persone impiegate. Il Parco ha due sedi, caratterizzate da una posizione geografica privilegiata e ben collegate. La sede centrale è situata a Pula, presso Cagliari, all'interno di un parco naturale. L'altra sede si trova ad Alghero, nel Nord Sardegna, ed è gestita da Porto Conte Ricerche, una società di ricerca nelle biotecnologie alimentari e industriali. In entrambe le sedi il Parco offre ai suoi ospiti piattaforme tecnologiche, know-how, incubatori, oltre a un'ampia gamma di servizi per la ricerca e l'innovazione.

 Sardegna Ricerche - The Science and Technology Park of Sardinia

 The Science and Technology Park of Sardinia embraces a system of state-of-the-art facilities and services for advanced research and industrialisation in three areas of specialisation:

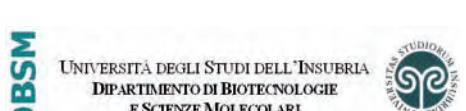
- Biotechnologies: ranging from biomedicine to agro-industrial biotechnologies to bioinformatics;
  - ICTs;
  - Renewable energy sources (RES).

The Park, amongst the largest in Italy, is currently hosting more than 60 enterprises, research centres and agencies with 600 employees. It has two centres, both enjoying an enviable location and easy connections. The main centre is at Pula, near Cagliari, in the heart of a nature park. The other one is located in Alghero, in Northern Sardinia, and it is run by Porto Conte Ricerche, a research company in the food and industrial biotechnology. Both centres offer technology platforms, know-how, common-use facilities, business farms and incubators, and a broad range of R&D and innovation services to its tenants.

SKE progetta, sviluppa e commercializza dispositivi biomedicali che ottimizzano la qualità, l'efficienza e la sicurezza delle soluzioni terapeutiche e diagnostiche nel settore della Medicina Rigenerativa e delle Advanced Therapies. In particolare, il core business di SKE è rappresentato da sistemi per la coltura dinamica di cellule e tessuti biologici (Bioreattori), per applicazioni di ricerca, per uso industriale e produttivo e per l'impiego clinico; tali dispositivi sono ideati e prodotti in modo da consentirne l'impiego in conformità con le normative GLP (Good Laboratory Practice) e GMP (Good Manufacturing Practice). Oltre a ciò, SKE offre ad aziende, ospedali, cell factories, cliniche private, università e centri di ricerca le proprie competenze ingegneristiche per servizi di validazione, certificazione e commercializzazione di tecnologie biomedicali e consulenze ingegneristiche, normative e project management nei campi della Salute e delle Scienze della Vita.

 SKE designs, develops and commercializes biomedical devices improving quality, efficacy and safety of therapeutic and diagnostic solutions in the field of Regenerative Medicine and Advanced Therapies. In particular, the core business of SKE is represented by systems for the dynamic culture of cells and biological tissues (Bioreactors), for research, industrial and clinical applications; such devices are conceived to be used in conformity to GLP (Good Laboratory Practice) and GMP (Good Manufacturing Practice) standards. Moreover, SKE offers to companies, hospitals, cell factories, private clinics, universities and research centres its own engineering competences for validation, certification and commercialization of biomedical technologies as well as engineering/legal consultancy and project management in the fields of Health and Life Sciences.

## BIOFORUM POSTER



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# AGENDA DEI LAVORI DI BIOFORUM 2008

1st DAY - WEDNESDAY 1st OCTOBER 2008

MATTINA

L

## PLENARY SESSION FOCUS ON RARE DISEASES AND ORPHAN DRUGS

Chairman: Francesca Pasinelli

### PROMUOVERE LE BIOTECNOLOGIE

Chairman: Leonardo Santi

B

## IT-PLANTS: TAILORING NOVEL PLANTS FOR THE AGROFOOD AND AGROINDUSTRIAL CHAINS

Chairman:  
Roberto Tuberosa

V

### SCIENTIFIC OVERVIEW ON INNOVATIVE DIAGNOSTICS AND DRUGS

Chairman: Alberto Mantovani

P

### NEW PROSPECTS IN THE DIAGNOSIS AND THERAPY OF ONCOLOGICAL DISEASES

Chairman: Francesco Colotta

L

### NEW LARGE SCALE APPROACHES TO DRUGS DISCOVERY

Chairman: Leonardo Santi  
Giuseppe Martini  
President: Patrizio Bianchi

V

### IMMUNOTHERAPY: NEW VACCINES AND ANTIBODY THERAPIES

Chairman: Guido Grandi

P

### THE FUTURE OF GREEN BIOTECHNOLOGY

Chairman: Francesco Salamini

L

### BIOTECNOLOGIE INDUSTRIALI PER UNO SVILUPPO INDUSTRIALE PIÙ SOSTENIBILE: LA VISION DI IT-SUSCHEM

Chairmen:  
Danilo Porro  
Leonardo Vingiani  
Fabio Fava

B

### I BIOCARBURANTI ADESSO E IN PROSPETTIVA: L'ANALISI DI BIOFUELS ITALIA

Chairman:  
Gianpietro Venturi

POMERIGGIO

V

### NEW USE OF AROMAS AND FRAGRANCES, NUTRACEUTICAL AND PROBIOTICS

Chairman: Stefan Lohmer

P

### GENERICs, BIOSIMILARS AND NEW BIOPROCESSES

Chairman: Luciano Caglioti

L

### BIOTECNOLOGIE INDUSTRIALI PER UNO SVILUPPO INDUSTRIALE PIÙ SOSTENIBILE: LA VISION DI IT-SUSCHEM

Chairmen:  
Danilo Porro  
Leonardo Vingiani  
Fabio Fava

B

### I BIOCARBURANTI ADESSO E IN PROSPETTIVA: L'ANALISI DI BIOFUELS ITALIA

Chairman:  
Gianpietro Venturi

2nd DAY - THURSDAY 2nd OCTOBER 2008

MATTINA

V

### THE EVOLUTION AND ROLE OF FINANCIAL INVESTOR IN THE PROMOTION AND DEVELOPMENT OF BIOTECH COMPANIES

Chairman: Elizabeth Robinson

P

### HOW TO FUND RESEARCH AND INCREASE INNOVATION IN INDUSTRY AND ACADEMIA

Chairman: Renato Ugo

B

### NETWORK AND ASSOCIATIONS IN THE LIFE SCIENCE ENVIRONMENT

Chairman: Alberto Silvani

L

### ITPGAH PLATFORM. BIOTECHNOLOGY RESEARCH: HOW TO DEVELOP NEW TOOLS AND IMPROVE THE ANIMAL HEALTH AND WELFARE

Chairman:  
Paolo Predieri

V

### INTELLECTUAL PROPERTY: A WAY OF FOSTERING TECHNOLOGY TRANSFER AND INCREASING THE VALUE OF THE BIOTECH INDUSTRY

Chairman: Massimiliano Mostardini

P

### TECHNOLOGY TRANSFER AS A KEY TOOL FOR STIMULATING ACADEMIC RESEARCH AND INNOVATION AMONG ENTERPRISES

Chairman: Riccardo Pietrabissa

L

### NATIONAL AND INTERNATIONAL EXPERIENCES

Chairman: Paolo Barbanti

B

### TAVOLA ROTONDA: QUALE FUTURO PER LE PIATTAFORME TECNOLOGICHE NAZIONALI?

Chairman: Leonardo Santi

POMERIGGIO

L

## PLENARY SESSION

### TAVOLA ROTONDA - BIOTECNOLOGIE: STATO DELL'ARTE E POLITICHE DI INCENTIVAZIONE

Chairman: Roberto Gradnik

ROOMS:

**B** BRAMANTE

**L** LEONARDO

**P** PORTA

**V** VERDI

1ST DAY - WEDNESDAY 1ST OCTOBER 2008



L

# **FOCUS ON RARE DISEASES AND ORPHAN DRUGS**

**Chairman:** Francesca Pasinelli, corporate strategic development director, Dompè

09:00  
10:30

## ■ AGENDA

9.00

## CHAIRMEN'S INTRODUCTION

Francesca Pasinelli, corporate strategic development director, Dompè

9.15

## RARE DISEASES: REASONS OF A CHOICE, FIGURES AND PERSPECTIVES

Riccardo Palmisano, Vice President & General Manager, Genzyme

9.30

## RARE DISEASES: REASONS OF A CHOICE, FIGURES AND PERSPECTIVES

Francesco Scopesi, Area Director Italy, Shire Human Genetic Therapies

945

## THE ROLE OF CHARITIES IN THE PROMOTION OF RESEARCH ON RARE DISEASES

*Lucia Monaco, scientific Director Telethon*

1000

## RARE DISEASES AS THE BEST MODELS TO VALIDATE INNOVATIVE THERAPIES

Luigi Naldini, scientific Director TigeT

10.30

## DISCUSSION AND CONCLUSION

in collaboration with:

**AMGEN® Dompé**

## Speakers:



Francesca  
Pasinelli



# PROMUOVERE LE BIOTECNOLOGIE

**Chairman:** Leonardo Santi, Presidente del Comitato Nazionale per la Biosicurezza, le Biotecnologie e le Scienze della Vita della Presidenza del Consiglio dei Ministri

10:30  
11:00

## ■ AGENDA

10:30

### INTRODUZIONE A CURA DEL MODERATORE

Leonardo Santi, Presidente del Comitato Nazionale per la Biosicurezza, le Biotecnologie e le Scienze della Vita della Presidenza del Consiglio dei Ministri

10:50

### BENVENUTO

Domenico Piazza, ITER

### INTERVENTI DI:

Alessandro Sidoli, Vice Presidente, Assobiotec

Alessandro Spada, Consigliere della Camera di Commercio di Milano

Luigi Rossi Bernardi, Assessore alla Ricerca, Innovazione, Capitale Umano del Comune di Milano

Filippo Penati, Presidente della Provincia di Milano

È atteso il Sottosegretario Adolfo Urso, Ministero dello Sviluppo Economico

### CONSEGNA DEL PREMIO "ASSOBIOTEC AWARD"

Riconoscimento a chi si è distinto nella promozione dell'innovazione

11:00

### DISCUSSIONE E CONCLUSIONE

in collaborazione con:

**AMGEN® Dompé**

Speakers:



Leonardo  
Santi



Domenico  
Piazza



Alessandro  
Sidoli



Luigi  
Rossi Bernardi



Filippo  
Penati

1ST DAY WEDNESDAY 1ST OCTOBER 2008



V

# SCIENTIFIC OVERVIEW ON INNOVATIVE DIAGNOSTICS AND DRUGS

**Chairman:** Alberto Mantovani, *Istituto Clinico Humanitas*

11:30  
13:00

## ■ AGENDA

11.30

## CHAIRMEN'S INTRODUCTION

Alberto Mantovani, Istituto Clinico Humanitas

11.40

# ARENEGYR (NGR-TNF): A NOVEL TUMOR VASCULATURE-TARGETING AGENT FOR THE TREATMENT OF CANCER

Claudio Bordignon, MolMed

11.55

## USE OF THE AVIDIN/BIOTIN SYSTEM FOR DIAGNOSTIC AND THERAPEUTIC APPLICATIONS

Rita De Santis, *Sjama-Tau*

12.10

THE NEXT GENERATION OF HEALTHCARE

Francesco Siniagaglia, BioXell

12.25

## DISCUSSION AND CONCLUSION

## Speakers:



Alberto  
Mantovani



Claudio  
Bordignon



Rita  
De Santis



Francesco  
Sinigaglia

**1st DAY - WEDNESDAY 1st OCTOBER 2008**



P

# NEW PROSPECTS IN THE DIAGNOSIS AND THERAPY OF ONCOLOGICAL DISEASES

Chairman: Francesco Colotta, Nerviano Medical Sciences

11:30  
13:00

## ■ AGENDA

11.30

### CHAIRMAN'S INTRODUCTION

Francesco Colotta, Nerviano Medical Sciences

11.40

### FLAG ASSAY AS A NOVEL METHOD FOR REAL-TIME SIGNAL GENERATION DURING PCR: APPLICATION TO DETECTION OF K-RAS MUTATIONS AND TO METHYLATION DETECTION

Daniel Adlerstein, Diasorin

11.55

### RADIOLABELED FULLY-HUMAN ANTIBODY-FRAGMENTS FOR THE LOCOREGIONAL TREATMENT OF ARIAN CANCER

Riccardo Bertini, Dompè Research Center

12.10

### TARGETING CELL CYCLE KINASES FOR THE TREATMENT OF CANCER

Jurgen Moll, Nerviano Medical Sciences

12.25

### ARENEGYR (NGR-TNF): A NOVEL TUMOR VASCULATURE-TARGETING AGENT FOR THE TREATMENT OF CANCER

Claudio Bordignon, MolMed

12.40

### DISCUSSION AND CONCLUSION

in cooperation with:

**DiaSorin**

Speakers:



Francesco  
Colotta



Daniel  
Adlerstein



Riccardo  
Bertini



Jurgen  
Moll



Claudio  
Bordignon



1st DAY - WEDNESDAY 1st OCTOBER 2008



V

# IMMUNOTHERAPY: NEW VACCINES AND ANTIBODY THERAPIES

Chairman: Guido Grandi, Novartis Vaccines and Diagnostics

14:00  
15:30

## ■ AGENDA

14.00

### CHAIRMAN'S INTRODUCTION

Guido Grandi, Novartis Vaccines and Diagnostics

14.10

### FROM GENOMES TO VACCINES AGAINST STREPTOCOCCAL DISEASE

John Telford, Novartis Vaccines and Diagnostics

14.25

### FROM ANTIGENOMES TO ANTI-INFECTIVE MONOCLOINAL ANTIBODIES

Eszter Nagy, Intercell

14.40

### MONOCLONAL ANTIBODIES ISOLATION FROM HUMAN MEMORY B CELLS

Davide Corti, Istituto di Ricerca in Biomedicina

14.55

### EXTRACELLULAR MATRIX PROTEINS AS TARGETS FOR DIAGNOSIS AND THERAPY OF CANCER

Luciano Zardi, Centro Biotecnologie Avanzate

15.10

### DISCUSSION AND CONCLUSION

Speakers:



Guido  
Grandi



John  
Telford



Eszter  
Nagy



Davide  
Corti



Luciano  
Zardi





L

# BIOTECNOLOGIE INDUSTRIALI PER UNO SVILUPPO INDUSTRIALE PIÙ SOSTENIBILE: LA VISION DI IT-SUSCHEM

**Chairman:** Danilo Porro, Università degli Studi di Milano Bicocca - Leonardo Vingiani, Assobiotech  
Fabio Fava, Università di Bologna e IT-Suschem

14.00  
17.50

## ■ AGENDA

14.00

### INTRODUZIONE A CURA DEI MODERATORI

Danilo Porro, Università degli Studi di Milano Bicocca - Leonardo Vingiani, Assobiotech

### IL RUOLO DELLE BIOTECNOLOGIE INDUSTRIALI NELLA MODERNA INDUSTRIA CHIMICA

Fabio Fava, Università di Bologna e IT-Suschem

14.10

### LE BIOTECNOLOGIE INDUSTRIALI: STRATEGIE DI RICERCA E SVILUPPO DELLE PRINCIPALI AZIENDE CHIMICHE ITALIANE

Simone Ferrero, Mossi & Ghisolfi - G. Gregori, Novamont

15.30

### COFFEE BREAK

16.00

### LE BIOTECNOLOGIE INDUSTRIALI: INNOVAZIONE PRONTA PER UN TRASFERIMENTO DI SCALA PRODUZIONE BIOTECNOLOGICA DI AROMI - Maurizio Ruzzi, Università della Tuscia, Viterbo

### NUOVI PROCESSI BIO-ELETROCHIMICI BASATI SUL TRASFERIMENTO EXTRACELLULARE DI ELETTRONI: APPLICAZIONI IN CAMPO AMBIENTALE ED INDUSTRIALE

Federico Aulenta, Panero, P.Reale, S.Rossetti, M.Majone, Università di Roma "La Sapienza"

### APPLICAZIONI SINTETICHE DELLA BIOCATALISI - S. Riva, Istituto di Chimica del Riconoscimento Molecolare, CNR, Milano PRODUZIONE DI FINE CHEMICALS MEDIANTE INGEGNERIA METABOLICA

Paola Branduardi, Università degli Studi di Milano Bicocca

17.20

### LE BIOTECNOLOGIE INDUSTRIALI: ESEMPIO DI TRASFERIMENTO TECNOLOGICO DI SUCCESSO CPC BIOTECH: UNA GIOVANE REALTÀ NEL CAMPO DELLE BIOTECNOLOGIE INDUSTRIALI

F. Arenghi, CPC Biotech s.r.l.

17.40

### DISCUSSIONE E CONCLUSIONI

in collaboration with:



Speakers:



Danilo  
Porro



Leonardo  
Vingiani



Fabio  
Fava



Maurizio  
Ruzzi



Federico  
Aulenta



Paola  
Branduardi

**1st DAY - WEDNESDAY 1st OCTOBER 2008**



V

# NEW USES OF AROMAS AND FRAGRANCES, NUTRACEUTICALS AND PROBIOTICS

Chairman: Stefan Lohmer, Axxam

16:00  
17:30

## ■ AGENDA

16.00

### CHAIRMAN'S INTRODUCTION

Stefan Lohmer, Axxam

16.10

### PERCEPTION OF TASTE AND SMELL IN MAMMALS

Maik Behrens, German Institute of Human Nutrition

16.25

### "SOME LIKE IT COOL": NOVEL TECHNOLOGIES FOR TESTING THE MENTHOL RECEPTOR

Sabrina Corazza, Axxam

16.40

### NATURAL PRODUCT LEAD DISCOVERY: NEW INNOVATIVE CONCEPTS AND IMPACT FOR THE FOOD AND COSMETIC INDUSTRY

Philipp Wabnitz, InterMed Discovery

16.55

### (BIO)TECHNICAL TRENDS IN THE FLAVOR AND FRAGRANCE INDUSTRY

Fredi Bruhlmann, Firmenich

17.10

### DISCUSSION AND CONCLUSION

Speakers:



Stefan  
Lohmer



Maik  
Behrens



Sabrina  
Corazza



Philipp  
Wabnitz



Fredi  
Bruhlmann

**1st DAY - WEDNESDAY 1st OCTOBER 2008**



P

# GENERICS, BIOSIMILARS AND NEW BIOPROCESSES

Chairmen: Luciano Caglioti, Vicepresidente del Comitato Nazionale per la Biosicurezza,  
le Biotecnologie e le Scienze della Vita - Presidenza del Consiglio dei Ministri

16:00  
17:30

## ■ AGENDA

**16.00**

### CHAIRMEN'S INTRODUCTION

Luciano Caglioti, Vicepresidente del Comitato Nazionale per la Biosicurezza,  
le Biotecnologie e le Scienze della Vita - Presidenza del Consiglio dei Ministri

**16.15**

### BIOSIMILARS: CONCERNS AND OPPORTUNITIES

Pier Luigi Canonico, Docente di Farmacologia - Università degli Studi del Piemonte Orientale

**16.30**

### BIOSIMILARS AND OFF PATENT MARKET: WHICH OPPORTUNITIES FOR ITALY

Claudio Jommi, Professore Associato di Economia Aziendale, Università degli Studi del Piemonte Orientale "A. Avogadro"

**16.45**

### BIOTECHNOLOGIES AND NEW DRUGS

Adriana Maggi, Direttore Centro di Eccellenza sulle Malattie Neurodegenerative Università degli Studi di Milano

**17.00**

### BIOSIMILAR: SCIENTIFIC ISSUES AND REGULATORY APPROACH

Carlo Pini, Head Center for Immunobiologicals research and evaluation, Istituto Superiore di Sanità

**17.30**

### DISCUSSION AND CONCLUSION

#### Speakers:



Luciano  
Caglioti



Claudio  
Jommi



Adriana  
Maggi



Carlo  
Pini

**1st DAY - WEDNESDAY 1st OCTOBER 2008**



# **IT-PLANTS: TAILORING NOVEL PLANTS FOR THE AGROFOOD AND AGROINDUSTRIAL CHAINS**



**Chairman:** Roberto Tuberosa, Università di Bologna

09:30  
13:15

- 9.30 CHAIRMAN'S INTRODUCTION - Roberto Tuberona, Università di Bologna
  - 9.35 ACHIEVEMENTS OF ASPARAGUS BREEDING IN ITALY FOLLOWING IN VITRO ANTER CULTURE AND MICROPROPAGATION - Agostino Falavigna, CRA Research Unit for Vegetable Crops Montanoso Lombardo Lodi
  - 9.50 APPLICATIONS OF GENOMICS-BASED APPROACHES IN THE TOMATO PRODUCTION CHAIN Amalia Barone, Università di Napoli - Luigi Frusciante, Università di Napoli
  - 10.05 IMPROVEMENT OF FUNGAL DISEASE RESISTANCE IN CEREAL CROPS BY MOLECULAR BREEDING Beat Keller, Institute of Plant Biology University of Zurich
  - 10.30 CERIMONIA DI APERTURA E COFFEE BREAK
  - 11.20 PLANT CELL WALL BIOLOGY: APPLICATIONS IN NUTRITION, BREWING AND BIOENERGY Geoffrey Fincher, Australian Centre for Plant Functional Genomics, School of Agriculture, Food and Wine, University of Adelaide, Waite Campus
  - 11.45 USING BIOTECHNOLOGY TO CONTRIBUTE TO GLOBAL AGRICULTURAL SUSTAINABILITY Vanessa Cook, Monsanto USA
  - 12.05 CISGENESIS: AN ORGWARE INVENTION IN TRADITIONAL PLANT BREEDING Evert Jacobsen, Plant Breeding, Wageningen University and Research Center
  - 12.25 PLANT BIOTECHNOLOGY FOR INDUSTRIAL APPLICATIONS - Francesco Cellini, Agrobios
  - 12.40 THE ITALIAN PLATFORM PLANTS FOR THE FUTURE: A PRESENTATION - Francesco Salamini, Parco Tecnologico Padano
  - 13.00 DISCUSSION AND CONCLUSION

in collaboration with:



## Speakers:



## Speakers:



Luigi  
Frusciante



Beat  
Keller



Geoffrey  
Fincher



Vanessa  
Cook



Evet  
Jacobsen



# Francesco Cellini



Francesco  
Salamini



B

# I BIOCARBURANTI ADESSO E IN PROSPETTIVA: L'ANALISI DI BIOFUELS ITALIA

Chairman: Gianpietro Venturi, Università di Bologna

14:00  
17:30

## ■ AGENDA

14.00

### PERCHÈ I BIOCARBURANTI. LA PIATTAFORMA ITALIANA

Gianpietro Venturi, Università di Bologna - Francesco Strassoldo, ENI-Donegani - Direttivo Biofuels Italia

14.20

### IL QUADRO GENERALE

Giovanni Riva, Università Politecnica delle Marche - CTI - Chairman Comitato Scientifico Biofuel Italia

14.45

### LA FILIERA ETBE - Walter Mirabella, Lyondell - Direttivo Biofuels Italia

15.10

### ORIGINI E DESTINAZIONI DEL BIOETANOLO IN ITALIA - Marco Bertagni, Assodistil - Direttivo Biofuels Italia

15.35

### LA FILIERA BIODIESEL - Maria Rosaria Di Somma, Assocostieri - Unioni Produttori Biodiesel, Direttivo Biofuels Italia

16.00

### I BIOCARBURANTI IN EUROPA: INDAGINE DEL PROGETTO BITES SULLE BUONE PRATICHE

Andrea Scarpini, Vice chairman ITABIA and Project manager of the european BITES (Biofuel Technologies European Showcase)

16.25

### LA PRODUZIONE DI MATERIE PRIME AGRICOLE - Marco Caliceti, Confagricoltura - Direttivo Biofuels Italia

16.50

### L'USO DEI BIOCARBURANTI - Marco Piraccini, Magneti Marelli Powertrain - Vice Chairman Biofuels Italia

17.15

### DISCUSSIONE

17.30

### CONCLUSIONE - Vito Pignatelli, ENEA - Direttivo Biofuels Italia

in collaborazione con:



Speakers:



Gianpietro Venturi



Giovanni Riva



Walter Mirabella



Marco Bertagni



Maria Rosaria Di Somma



Andrea Scarpini



Marco Piraccini



**2nd DAY - THURSDAY 2nd OCTOBER 2008**



P

## HOW TO FUND RESEARCH AND INCREASE INNOVATION IN INDUSTRY AND ACADEMIA

Chairman: Renato Ugo, AIRI

09:30  
10:30

### ■ AGENDA

9.00

#### CHAIRMAN'S INTRODUCTION

Renato Ugo, AIRI

9.10

#### THE ROLE OF AGENCY FOR INNOVATION IN THE ITALIAN AND GLOBAL CONTEXT

Ezio Andreta, APRE - Agenzia per la Promozione della Ricerca Europea

9.25

#### SPEECH IN DEFINITION

Sandro Angeletti, Responsabile ufficio incentivi alla ricerca e sviluppo Intesa Sanpaolo

9.40

#### HOW TO GENERATE VALUE FROM BIO-MEDICAL RESEARCH

Francesco Beltrame, Presidente Comitato Tecnico Scientifico per la Ricerca Industriale del Ministero dell'Istruzione, dell'Università e della Ricerca

9.55

#### REGIONAL POLICIES FOR RESEARCH AND INNOVATION: THE CASE OF REGIONE PIEMONTE

Andrea Bairati, Assessore Università, ricerca, politiche per l'innovazione e l'internazionalizzazione, telecomunicazioni, e-government, industria ed energia - Regione Piemonte

10.10

#### DISCUSSION AND CONCLUSION

Speakers:



Renato  
Ugo



Ezio  
Andreta



Francesco  
Beltrame



Andrea  
Bairati

**2nd DAY - THURSDAY 2nd OCTOBER 2008**



B

## NETWORKS AND ASSOCIATIONS IN THE LIFE SCIENCE ENVIRONMENT

Chairmen: Alberto Silvani, *Università di Milano*

09:00  
10:30

### ■ AGENDA

9.00

#### CHAIRMAN'S INTRODUCTION

Alberto Silvani, *Università di Milano*

9.10

#### ESB KNOWLEDGE TRANSFER STRATEGY

Luigi Ambrosio, *European Society for Biomaterials*

Fabrizio Barberis, *European Society for Biomaterials*

9.20

#### A JUMP IN THE NEAR FUTURE:

#### RESEARCHERS AND CLINICIANS CONNECTED THROUGH PROMETEONETWORK

Francesco Buccelletti, *Prometeo Network*

9.30

#### SCIENCE AND SOCIETY: EDUCATION AND ADVANCED TRAINING

Enrica Favaro, *Fondazione per le biotecnologie*

9.40

#### ANBI: REPRESENTING ITALIAN BIOTECHNOLOGISTS, FROM EDUCATION TO JOB MARKET

Simone Maccaferri, *ANBI*

9.50

#### BIOTT: A NEWLY BORN ITALIAN NETWORK OF LIFE SCIENCE -TECHNOLOGY TRANSFER PROFESSIONALS

Lucia Faccio, *Bio Technology Transfer*

Daniela Bellomo, *Bio Technology Transfer*

10.00

#### DISCUSSION AND CONCLUSION

Speakers:



Alberto  
Silvani



Luigi  
Ambrosio



Fabrizio  
Barberis



Francesco  
Buccelletti



Enrica  
Favaro



Simone  
Maccaferri



Lucia  
Faccio



Daniela  
Bellomo

**2nd DAY - THURSDAY 2nd OCTOBER 2008**



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Buccelletti



Enrica  
Favaro



Simone  
Maccaferri



Lucia  
Faccio



Daniela  
Bellomo





P

# TECHNOLOGY TRANSFER AS A KEY TOOL FOR STIMULATING ACADEMIC RESEARCH AND INNOVATION AMONG ENTERPRISES

Chairman: Riccardo Pietrabissa, *Politecnico di Milano*

11:30  
13:00

## ■ AGENDA

11.30

### CHAIRMAN'S INTRODUCTION

Riccardo Pietrabissa, *Politecnico di Milano*

11.40

### TECHNOLOGICAL PLATFORMS DEVELOPED IN ACADEMY AND INDUSTRIAL PROGRESS: DIFFERENT REALITIES OR DOUBLE-FACE OF THE SAME REALITY?

Paolo Ferruti, *Università degli Studi di Milano*

12.00

### THE TECHNOLOGY TRANSFER PROCESS IN INDUSTRIAL RESEARCH AND INNOVATION

Alessandro Sidoli, *Axxam*

12.20

### TRANSFERRING TECHNOLOGY IN THE BIOMEDICAL FIELD: POSITIONING, MATCHING, PRICING AND NEGOTIATING ASSETS ORIGINATING FROM BASIC AND CLINICAL RESEARCH

Daniela Bellomo, *Istituto Scientifico San Raffaele*

12.40

### DISCUSSION AND CONCLUSION

Speakers:



Riccardo  
Pietrabissa



Paolo  
Ferruti



Alessandro  
Sidoli



Daniela  
Bellomo





# ACADEMIC RESEARCH AND SETTING UP OF NEW ENTERPRISES: CASE STUDIES AND PROSPECTS

Chairman: Fabrizio Conicella, *Bioindustry Park del Canavese*

14:00  
15:30

## ■ AGENDA

14.00

### CHAIRMAN'S INTRODUCTION

Fabrizio Conicella, *Bioindustry Park del Canavese*

14.10

### ACADEMIC START-UP: GOOD NEWS FROM TUSCANY

Francesco Senatore, *Toscana Life Sciences*

14.20

### THE SCIENCE & TECHNOLOGY PARK AND SARDINIA BIOVALLEY: TWO ACTORS TO INTEGRATE LOCAL UNIVERSITY AND INDUSTRY

Walter Songini, *Sardegna Ricerche*

14.40

### FROM ACADEMIC RESULTS TO START-UP: CREATION THE GENEXTRA ADDED VALUE

Federica Draghi, *Genextra*

14.55

### THE DISCOVERY PROJECT: A PUBLIC-PRIVATE PARTNERSHIP FOR TECHNOLOGY TRANSFER

Simone Zanolo, *Eporgen Venture*

15.10

### PHARMACEUTICAL COLLABORATIONS: KEY SUCCESS FACTORS

Esteban Pombo-Villar, *Novartis Institutes for Biomedical Research (NIBR)*

15.25

### DISCUSSION AND CONCLUSION

Speakers:



Francesco  
Conicella



Francesco  
Senatore



Walter  
Songini



Simone  
Zanolo



Esteban  
Pombo-Villar





## ITALIAN BIOTECHNOLOGY DIRECTORY 2008 - FACTS & TRENDS ANALYSIS

Chairman: Piergiorgio Monaci, Provincia di Milano

14:30  
16:00

### ■ AGENDA

14.30

#### INTRODUZIONE A CURA DEL MODERATORE

Piergiorgio Monaci, Provincia di Milano

14.30

#### TAVOLA ROTONDA

Ferruccio Ceccarelli, Regione Lombardia

Piergiorgio Monaci, Provincia di Milano

Attilio Martinetti, Camera di Commercio di Milano

Alessandro Sidoli, Assobiotec

In definition, Comune di Milano

Pier Giuseppe Torrani, Biopolo

Leonardo Biondi, Biopolo

15.40

#### DISCUSSIONE E CONCLUSIONI

Speakers:



Piergiorgio  
Monaci



Ferruccio  
Ceccarelli



Attilio  
Martinetti



Alessandro  
Sidoli



Pier Giuseppe  
Torrani



Leonardo  
Biondi





L

# BIOTECNOLOGIE IN ITALIA: STATO DELL'ARTE E POLITICHE DI INCENTIVAZIONE

Chairman: Roberto Gradnik, Presidente Assobiotec

16:00  
17:30

## ■ AGENDA

16.00

### INTRODUZIONE A CURA DEL MODERATORE

Roberto Gradnik, Presidente Assobiotec

#### INTERVENTI DI

Eugenio Aringhieri, Presidente Amgen Dompé

Michele Garufi, CEO NicOx

Riccardo Cortese, Managing Director Okairòs

E' atteso il Ministro dell'Istruzione, Università e Ricerca On. Mariastella Gelmini

17.10

### DISCUSSIONE E CONCLUSIONI

in collaborazione con:



Speakers:



Roberto  
Gradnik



Eugenio  
Aringhieri



Michele  
Garufi



Riccardo  
Cortese



Mariastella  
Gelmini

# 1TO1 MEETINGS AT Bioforum

The event will offer a meeting forum for technology developers and those who are looking for extending their network of collaborators from various European and non European countries.

SMEs, large companies and research labs in every biotechnology area are all invited to participate to broaden their network of contacts and identify new partners.

For the third time Europe Enterprise Network, (before IRC network) operating with the objective to facilitate transnational technology transfer will co-organise the event with the involvement of the Milan Chamber of Commerce especially through its Innovhub -Special Agency for Innovation (involved for the fourth time in Bioforum partnering) and CESTEC, Politecnico Innovazione and FAST. Thanks to the network, counting thousands of contacts with biotech companies and research centres in all Europe and beyond, participants will have the chance to meet a selection of potential partners interested in their technology or products.



- AGENCIA DE INOVAÇÃO
  - AMP-LAB
  - AMRI
  - AXOMED
  - BIOCHEM S.A.S.
  - BIOFLAG SRL
  - BIOMAT SNC
  - BIONAS GMBH
  - BIOPREDIC INTERNATIONAL
  - BIOSPHERE S.P.A.
  - BIOTRACK SRL
  - C4T S.C.A.R.L.
  - CCS AOSTA SRL
  - CELL THERAPEUTIC INC. EUROPE
  - CENTURIA RIT
  - CONSIGLIO NAZIONALE DELLE RICERCHE - ISTITUTO DI SCIENZE DELLE PRODUZIONI ALIMENTARI (CNR-ISPA)
  - CONSORZIO TEFARCO INNOVA - PARTNER BIOPHARMANET
  - DEPARTMENT OF BIOTECHNOLOGY, UNIVERSITY OF MILANO-BICOCCA
  - DEPARTMENT OF FOOD SCIENCE AND MICROBIOLOGY OF THE UNIVERSITY OF MILAN
  - DEPT. NEUROSCIENCE UNIVERSITY MILANO BICOCCA
  - DIAGNOSWISS SA
  - DIPARTIMENTO DI CHIMICA ORGANICA E INDUSTRIALE, UNIVERSITÀ DI MILANO
  - DISMA-UNIVERSITÀ DI MILANO
  - DRE.MARINICH SAS - HOUSE OF TECHNOLOGY
  - EXPANSION BIO - USA
  - FONDAZIONE CENTRO SAN RAFFAELE DEL MONTE TABOR
  - FONDAZIONE TELETHON
  - H.O.P.E. SRL
  - ICG - INNOVA CONSULTING GROUP, INC. - USA
  - INPHENO AG
  - INVIVO BIOTECH SERVICES GMBH
  - ISTITUTO SCIENTIFICO SAN RAFFAELE
  - LEA BIOTECH SRL
  - MABGENE
  - MARIO NEGRI INSTITUTE FOR PHARMACOLOGICAL RESEARCH
  - MICRON RESEARCH SERVICE

- NEURO-ZONE SRL
  - NOVOCIB
  - OFFICINA ERBORISTICA ANTICO MULINO DELL'ABBASIA DI CHIARAVALLE S.R.L.
  - OHIO HEALTH - USA
  - OPTIMED CLINICAL RESEARCH
  - PARCO TECNOLOGICO PADANO
  - PHARMESTE
  - POLYGENE AG
  - PROMOBETA
  - PROTEOTECH
  - QUESTNET VIKINGS KENYA - KENYA
  - R.E.D.D. SRL
  - SAS
  - SCIENCE PARK - UNIVERSITY OF ROME "TOR VERGATA"
  - SKE S.R.L.
  - SYNTech SRL
  - TEFARTI - UNIVERSITY OF MODENA AND REGGIO EMILIA
  - THELIAL TECHNOLOGIES
  - THERANOSTICS HEALTH - USA
  - UNIVERSITÀ DEGLI MILANO, DSA, SEZ. ZOOT. AGR.
  - UNIVERSITÀ DEGLI STUDI DI MILANO - DIP. DI SCIENZE E TECNOLOGIE VETERINARIE PER LA SICUREZZA ALIMENTARE
  - UNIVERSITÀ DEGLI STUDI DI MILANO - DIPARTIMENTO DI PRODUZIONE VEGETALE
  - UNIVERSITÀ DEGLI STUDI DI MILANO - UNIMITT CENTRO PER L'INNOVAZIONE ED IL TRASFERIMENTO TECNOLOGICO
  - UNIVERSITÀ DEGLI STUDI DI PAVIA - CENTRO PER L'INNOVAZIONE E IL TRASFERIMENTO TECNOLOGICO
  - UNIVERSITÀ DEGLI STUDI DI ROMA "TOR VERGATA"
  - UNIVERSITÀ DI BOLOGNA
  - UNIVERSITÀ DI MILANO - BICOCCA - DIP. DI SCIENZE DELL'AMBIENTE E TERRITORIO
  - UNIVERSITÀ MILANO BICOCCA - DIP. MEDICINA CLINICA E PREVENZIONE
  - UNIVERSITÀ MILANO-BICOCCA DIP. BIOTECH. E BIOSCIENZE
  - UNIVERSITY OF CAGLIARI
  - UNIVERSITY OF MILAN
  - UNIVERSITY OF MILAN - DEPARTMENT OF BIOLOGY
  - UNIVERSITY OF MODENA AND REGGIO EMILIA
  - VIFOR PHARMA - VIFOR (INTERNATIONAL) AG

# COMPANY PRESENTATIONS

During the One-to-one meetings session companies, research centres, universities will have the chance to meet and discuss project ideas concerning the upcoming calls "Health" and "Food, Agriculture and Fisheries, and Biotechnology", to be published on September 3rd.

In particular, during "company presentations" session a specific moment will be dedicated to the presentation of research proposals and profiles concerning the topics of the calls.

The aim is to favour contacts and cooperation among participants in view of the publication of the calls, counting on the presence of international and qualified audience.

10.15	Thelial	Richard Hampson	Drug discovery using the power of the fly.	
10.30	InVivo BioTech Services GmbH	Caterina Farnleitner	Monoclonal anti-bodies and recombinant proteins production.	
10.45	InPheno AG	François Hamy	Bio-assays for the discovery, profiling and patient selection in the field of antivirals and anti-cancer drugs.	
11.00	Micron	Claudio d'Urso	Micron Research Service	
11.15	SAS	Simone Crucchi	SAS as a support for the scientific research	
11.30	Ccs Aosta	Giusto Giovannetti	Bioremediation of the soil	
11.45	Novocib	Larissa Balakireva	Screening assays for inhibitors of nucleoside metabolism - new anti-infectious, anti-cancer, immunosuppressive agents.	
12.00	Dualsystems Biotech	Daniel Auerbach	Dualsystems Biotech- the functional proteomics platform	
12.15	Medicure Inc.	Albert Friesen	Medicure Inc. - a cardiovascular biopharmaceutical company	
12.30	Biomat Snc	Gabriele Marmieri	Surface modifications, from plasma to biocoatings: the different fields of application	
12.45	DiagnoSwiss	Frédéric Reymond	GRAVI: Microfluidic Platform for Fast Immunoassays in Low Volumes	
13.00	BIONAS GmbH	Dr. Michael Schulze	Analyzing systems based on cell-silicon hybrids measuring metabolically relevant parameters such as oxygen consumption of test cells, the extra cellular acidification rate as well as cell adhesion.	

# BIO & PHARMA DAYS

## INTRODUZIONE

Jobadvisor e Iter organizzano il Bio & Pharma Days, il primo career day interamente dedicato a imprese dell'area medica, sanitaria e farmaceutica, un'occasione unica per aziende e candidati di stabilire un momento di selezione mirata.

Il Bio & Pharma Days metterà in contatto i Responsabili del Personale di aziende leader del settore con laureati e professionali delle aree biomedica, biotecnologica, farmaceutica, medica e sanitaria, alla ricerca di nuove opportunità di carriera.

I candidati potranno accedere agli stand per incontrare le aziende, raccogliere materiale informativo e consegnare il proprio cv. Nel corso della giornata, durante le presentazioni aziendali tenute presso l'aula Chagall, verranno approfondite le posizioni di inserimento dei neolaureati e i percorsi professionali offerti.

**)Job(advisor**



Walter Merani  
partner fondatore  
[www.jobadvisor.it](http://www.jobadvisor.it)

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## CHIESI FARMACEUTICI



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## DOMPÉ FARMACEUTICI



Via S. Martino 12/a  
20122 Milano  
[www.dompe.it](http://www.dompe.it)  
[selezione.personale@dompe.it](mailto:selezione.personale@dompe.it)

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**I**L'Azienda, nata a Parma nel 1935, è oggi una realtà internazionale del settore farmaceutico: opera nei cinque continenti con 22 filiali dirette, 3 impianti produttivi e 3 centri di ricerca. Le Risorse Umane del Gruppo contano oltre 3.000 persone. Nei tre siti di Ricerca e Sviluppo (Italia, Francia e Stati Uniti) lavorano oltre 300 ricercatori, mentre quelli produttivi (Italia, Francia e Brasile) impiegano circa 600 persone.

Alleanze strategiche, globali o locali, con gruppi farmaceutici di livello internazionale rendono disponibili i farmaci e le tecnologie Chiesi in oltre 50 paesi. Nel 2007 il fatturato di gruppo ha raggiunto 656 milioni di euro. La storia di continuo sviluppo dell'Azienda si fonda su innovazione strategica, internazionalizzazione, progettualità attenta alla creazione di valori economici socialmente compatibili e adozione di modelli organizzativi efficaci.

Per selezionare nuove risorse vengono utilizzati criteri globali. I giovani laureati ne sono un esempio concreto: la loro valutazione tiene conto delle competenze e del potenziale, ma soprattutto delle capacità di relazione e, per specifiche posizioni, del profilo internazionale.

 The Company, founded in Parma in 1935, is today an international reality in the pharmaceutical market. With global operations consisting of 22 direct affiliates, 3 manufacturing sites, and 3 research centres, the Group has over 3,000 employees. The three research and development sites (Italy, France and United States) employ more than 300 people, while the three manufacturing facilities employ about 600 people.

Chiesi's technologies and products are available in over 50 countries through a strategic alliances network of international pharmaceutical groups developed both on a global and local scale. Group turnover reached 656 million Euros in 2007. Historically, the continuous development of the Company has been based on strategic planning for innovation, internationalisation, socially compatible economical values, and use of effective organizational structures.

Global standard criteria are increasingly adopted for selecting its new resources. Young graduates are a clear example: their selection takes into account their skills and potential, but most of all aims at assessing their relational skills and, for specific positions, their international attitude.

### IL GRUPPO DOMPÉ FARMACEUTICI

**I**l Gruppo Dompé è un nome storico dell'industria farmaceutica italiana: dal 1940 ad oggi, seguendo un processo di costante crescita, il Gruppo ha progressivamente consolidato la propria presenza in Italia e a livello internazionale attraverso sei società. Dompé farmaceutici è la holding ed assicura le funzioni di governance e di indirizzo strategico. Biogen-Dompé, Amgen Dompé e Dompé s.p.a. a Milano, Dompé pha.r.ma a L'Aquila e Dompé International a Losanna sono invece società operative direttamente impegnate nelle attività di business. La realtà Dompé è caratterizzata da un elevato livello di integrazione: racchiude infatti al proprio interno tutte le attività della filiera produttiva tipica del settore farmaceutico. La missione Dompé si identifica nella costante tensione verso soluzioni innovative che contribuiscono al miglioramento della salute e della qualità di vita delle Persone, trasformando lo sforzo profuso nella ricerca con passione, competenza e coraggio, in reale vantaggio per la Loro salute. Facendo leva sull'evoluzione che lo scenario ambientale subirà nei prossimi anni e cogliendo tempestivamente tutte le opportunità di innovazione, il Gruppo Dompé punta a diventare nell'orizzonte dei prossimi 5 anni la prima realtà farmaceutica italiana per creazione di valore, posizionandosi tra le prime 10 aziende biotech a livello europeo.

 Dompé is a name full of tradition within the Italian pharmaceutical industry. The Dompé family's presence in this sector dates back to the end of the Nineteenth Century to nowadays, following a constant growing process. The Group with its 6 companies has positively consolidated its position in Italy and abroad. Dompé farmaceutici Holding is responsible for governance functions and decisions of strategic nature, while business activities are managed through operation companies: Biogen-Dompé, Amgen Dompé and Dompé s.p.a. in Milano, Dompé pha.r.ma in L'Aquila and Dompé International in Losanna. Dompé is characterized by a high level of integration: in fact it deals with all the activities of a typical pharmaceutical production line. The mission of Dompé is to be constantly involved in finding innovative solution which contribute in improving people's health and quality of life, due to passion, competence and courage the immense effort put into research is transformed into an advantage for their health. Taking into consideration the changes the environment will undergo in the future years and making use of every single opportunity of innovation, Dompé Group, within the 5 next years, aims to become number one in the Italian Pharmaceutical Industry, thus rating itself within first 10 biotech companies in Europe.

## JOBADVISOR

### Job(advisor)

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## NOVARTIS VACCINES



Via Fiorentina, 1  
53100 Siena  
[www.novartisvaccines.it](http://www.novartisvaccines.it)

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**I** Nata nel 2000, Jobadvisor si specializza nella graduate communication offrendo un contatto mirato con laureandi, giovani laureati e young professional. Progetta e gestisce servizi di comunicazione volti ad incrementare notorietà del brand aziendale e appeal delle campagne di recruiting rivolte ai neolaureati. La mission aziendale è proporsi come l'advisor gratuito per i giovani impegnati nella costruzione del proprio percorso formativo e professionale.

Jobadvisor pubblica e distribuisce gratuitamente nelle Università, nei Career Day e negli Informagiovani la Career Directory, la guida semestrale con cui progettare e orientare la propria carriera dopo la laurea. Jobadvisor.it è il portale dedicato ai giovani laureati, con offerte di lavoro, aggiornamenti sui master, informazioni sui career day e sulle opportunità in Italia e all'estero.

Born in 2000, Jobadvisor is the company specialised in graduate communication: it plans, manages and supplies communication services to Italian graduates and young professionals who are committed to the building of their professional future. Our aim is to increase the awareness of the company brand and the appeal of the graduates recruiting campaigns. Our career tools are the Career Directory and our website. The Career Directory is our post graduate career guide, and it's freely distributed through Universities, Youth Information Centers and Career Day.

Jobadvisor.it is the career website dedicated to young graduates' career chances. Visitors can consult and apply for job vacancies and training opportunities, read company and school profiles, find information about the main Italian Career Days, in-depth examinations regarding masters and career opportunities in Italy and abroad.

**I** Novartis Vaccines è l'unica azienda biotecnologica integrata nell'area dei vaccini in Italia, dalla ricerca di base, allo sviluppo, alla produzione. A Siena e nella vicina località di Rosia operano circa 1800 collaboratori, tra cui più di 170 ricercatori impegnati nella ricerca di base, un centinaio nello sviluppo clinico, circa 730 addetti alla produzione e altri 320 alla qualità.

Costituita ufficialmente nell'aprile 2006, la storia di Novartis Vaccines in Italia inizia nel 1904, anno di nascita dell'Istituto Sieroterapico e Vaccinogeno Toscano "Sclavo", una delle realtà più importanti nel panorama industriale italiano. Partendo dal forte nucleo scientifico cresciuto in Sclavo, Chiron prima e Novartis poi ne hanno raccolto la tradizione fondata su forti valori imprenditoriali e innovativi, portando l'azienda a competere a livelli internazionali.

Oggi Novartis Vaccines, con le sue competenze scientifiche e l'elevato livello di innovazione tecnologica, rappresenta un solido punto di riferimento nella lotta alle malattie infettive, in particolare nelle aree della meningite e dell'influenza. Nel nostro Paese vengono prodotte centinaia di migliaia di dosi di vaccino, destinate a proteggere le popolazioni di oltre 80 Paesi.

Novartis Vaccines is the only full-cycle biotechnological company in Italy in vaccines field which ranges from basic research to development to manufacturing. Over 1800 associates work in Siena and in the nearby Rosia site. Over 170 researchers are involved with basic research, about 100 with clinical development, over 730 with manufacturing and 320 with quality control and assurance.

Officially established in 2006, the history of Novartis Vaccines in Italy started in 1904 with Istituto Sieroterapico and Vaccinogeno Toscano "Sclavo", one of the most important Italian industrial companies. Starting from a strong scientific core which had grown within Sclavo, Chiron first, and then Novartis followed the Company's tradition which has been based on strong entrepreneurial and innovative values and went on to enhance the potentials which made it possible for the company to become internationally competitive.

Novartis, with its scientific expertise and high degree of technological innovation, is a solid landmark in the fight against infectious diseases, especially meningitis and influenza. Hundreds of thousands of doses of vaccines are produced each year and will be used to protect millions of people in over 80 Countries.

## ROCHE



We Innovate Healthcare

### Sede centrale

Via G. B. Stucchi, 110  
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### Stabilimento Produttivo

Roche Italia  
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20090 Segrate (MI)

<http://careers.roche.com/italy>

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**I**l'innovazione è la nostra risposta alle continue sfide della salute. Da oltre 112 anni in **Roche** lavoriamo ogni giorno per trovare soluzioni in grado di migliorare la qualità di vita delle persone. Presenti in 150 Paesi, siamo leader mondiali nelle biotecnologie: oncologia, anemia, trapiantologia, virologia, nefrologia, reumatologia e diagnostica in vitro sono le nostre aree di eccellenza. Ci impegniamo per sviluppare nuove tecnologie diagnostiche e farmaci personalizzati in grado di combattere cancro, AIDS, epatite, Alzheimer, artrite reumatoide e diabete. Ci sono tante risposte quante sono le persone. Noi continuiamo a cercare soluzioni individuali. Roche, con le due anime **Pharma** e **Diagnostics**, ricerca neolaureati interessati a crescere in un contesto internazionale, in forte trasformazione, focalizzato su ricerca e innovazione. Cerchiamo giovani motivati, dinamici, appassionati, con la voglia di misurarsi e imparare in una realtà che premia chi raggiunge gli obiettivi, che richiede empowerment e capacità di lavorare in team interfunzionali e globali. Offriamo opportunità di crescita in un ambiente stimolante, rispettoso delle differenze e vivace, dove l'interesse per la qualità di vita delle persone è alla base dei nostri valori. *Make your mark. Improve lives.*

Innovation is our answer to the continuous challenges of healthcare. For more than 112 years in Roche we work every day to find solutions able to improve people's quality of life. Active in 150 countries, we are world leader in biotechnologies: oncology, anaemia, transplantation, virology, nephrology, rheumatology and in-vitro diagnostics are our areas of excellence. We are committed in developing new technologies and personalized drugs able to defeat cancer, HIV-AIDS, hepatitis, Alzheimer, rheumatoid arthritis and diabetes. There are as many answers as people. We still keep looking for individual solutions. Roche, with its Pharma and Diagnostics divisions, is looking for newgraduates interested in growing in an international and constantly changing environment, focused on research and innovation. We are looking for motivated, dynamic and passionate people, able to work in global and interfunctional teams, willing to face challenges and learn in a group that rewards who achieves goals, where empowerment is needed. We offer the chance to grow in an exciting and lively company, where each other's differences are considered as an advantage and where the interest for people's quality of life is the heart of our values. *Make your mark. Improve lives.*

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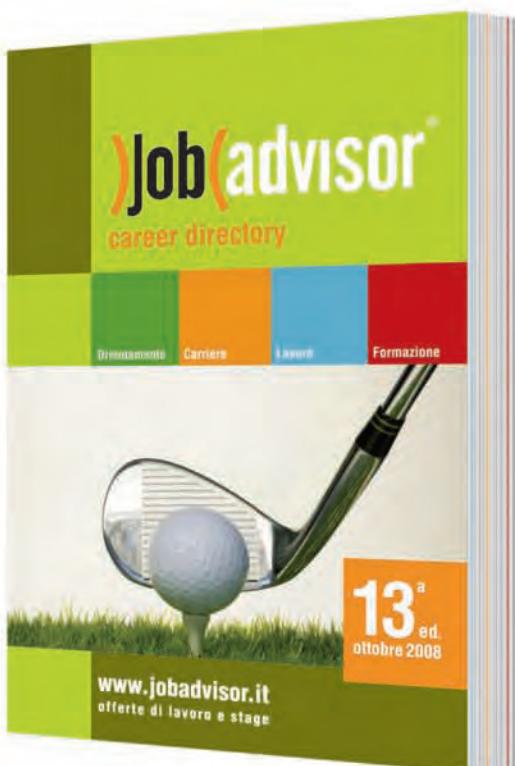
**I** Sanofi-aventis, azienda farmaceutica leader a livello mondiale, ricerca, sviluppa e distribuisce soluzioni terapeutiche per migliorare la vita di ognuno.

- **Una presenza mondiale:** primo gruppo in Europa e quarto al mondo, è presente in più di 100 Paesi nei cinque continenti con 100.000 collaboratori.
- **Un portfolio di Ricerca & Sviluppo innovativo:** 47 molecole in fase avanzata di sviluppo (fase IIb e fase III) e investimenti in R&D nel 2007 per 4.537 milioni di euro.
- **Un'expertise in aree terapeutiche in forte crescita:** trombosi, cardiovascolare, malattie del metabolismo, oncologia, sistema nervoso centrale, medicina interna e vaccini.
- **Un'azienda leader in Italia:** con i suoi 3.400 collaboratori, il suo Centro Ricerche e la sua consolidata presenza industriale (5 stabilimenti), rappresenta la prima realtà farmaceutica nel Paese con un forte impegno che va dalla ricerca, alla produzione, alla commercializzazione di farmaci destinati ai mercati di tutto il mondo.

Sanofi-aventis is one of the world's leading pharmaceutical companies, developing and distributing therapeutic formulations to improve health conditions for all.

- **Worldwide presence:** Number One in Europe and in Fourth position in the world, The Group is present in over 100 countries in five continents with 100.000 employees.
- **A portfolio of innovative Research and Development:** 47 molecules in advanced stage of development (Phase IIb and Phase III) and investments in R&D in 2007 for 4.537 million euros.
- **Expertise in therapeutic areas in strong expansion:** thrombosis, cardiovascular, metabolic syndrome, oncology, central nervous system, internal medicine and vaccines
- **A leading Company in Italy:** with 3.400 employees, its Research Centre and its consolidated industrial presence (5 manufacturing plants), represents the pharmaceutical reality in the country. In top position, the company expands from research, to the production, to the commercialisation of pharmaceutical specialities destined for markets throughout the world.

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Associazione Italiana Di Ingegneria Chimica  
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[www.aidic.it](http://www.aidic.it)

**AIDIC** è un'Associazione estranea a finalità commerciali, apolitica a carattere tecnico/scientifico, costituita a Milano nel 1958

AIDIC, Associazione Italiana di Ingegneria Chimica, riunisce professionisti provenienti dall'industria, come il suo Presidente, e dal mondo accademico operanti nel settore dell'ingegneria chimica, ma dà il benvenuto anche ai giovani ancora in formazione. Inoltre fra i suoi Soci Sostenitori annovera le più importanti Società attive nel settore.

AIDIC è stata uno dei membri fondatori dell'EFCE -The European Federation of Chemical Engineering: ciò le consente di operare a livello internazionale, anche tramite i suoi due delegati nazionali per ciascuno dei 25 Working Party europei; questi sono preziosi strumenti di promozione della cooperazione tra professionisti e ricercatori in settori specifici dell'ingegneria chimica. AIDIC inoltre è presente nell'EFCE Executive Board.

Scopi istituzionali di AIDIC sono:

- diffondere tra i tecnici del ramo le conoscenze tecnico-scientifiche ed i risultati dello sviluppo tecnologico ed ingegneristico nei settori chimico, alimentare, farmaceutico, delle biotecnologie, dei materiali, della sicurezza e dell'ambiente;
- contribuire alla formazione ed all'aggiornamento dei tecnici che operano in detti settori collaborando con Istituti Universitari e di Ricerca in Italia ed all'estero;
- essere il riferimento dell'interesse congiunto, industriale ed accademico, nei campi dell'evoluzione della tecnologia chimica e delle sue applicazioni industriali per quanto riguarda sia la progettazione sia la gestione produttiva.

Al fine di perseguire gli scopi istituzionali, AIDIC:

- facilita incontri, contatti e rapporti di collaborazione tra studiosi, tecnici, imprenditori ed operatori del settore;
- promuove e coordina attività di ricerca e sviluppo, corsi di aggiornamento e di formazione per tecnici specialisti nei settori di competenza;
- organizza congressi, conferenze, workshop, giornate di studio, corsi e visite ad impianti di particolare interesse;
- istituisce rapporti di colleganza e collaborazione con altre Associazioni, sia nazionali che internazionali, che hanno finalità analoghe;
- nomina propri rappresentanti negli Enti e negli Organismi nazionali ed internazionali nei quali è richiesta, o risulti opportuna, la rappresentanza della Associazione;
- cura la pubblicazione di libri, riviste, periodici, monografie, bollettini, e atti concernenti le attività dell'Associazione.

AIDIC svolge la sua opera anche attraverso 4 SEZIONI REGIONALI, 8 DIVISIONI SCIENTIFICHE (strutture analoghe ai Working Party Europei) e 7 GRUPPI DI LAVORO, costituiti *ad hoc* su problemi specifici interessanti l'ingegneria chimica. Finalità di questi gruppi è quella di aggregare tutti coloro che siano interessati a contribuire all'approfondimento di uno specifico argomento, pur operando in ambiti diversi (industria, enti pubblici e privati, università).

AIDIC, che è associata alla EFB (European Federation of Biotechnology), attribuisce una importanza strategica allo sviluppo delle Biotecnologie e, a tale scopo, ha istituito al proprio interno un cospicuo GRUPPO DI LAVORO BIOTECNOLOGIE a cui partecipano esponenti di aziende del settore, professionisti del ramo ed accademici. Il gruppo lavora in stretto collegamento con altre associazioni e gruppi di ricerca ed industrie operanti nel campo ed organizza convegni, giornate di studio e workshop.

AIDIC ha stipulato Convenzioni di collaborazione con :

- A.N.I.P.L.A. Associazione Nazionale Italiana Per L'Automazione  
EFCE European Federation of Chemical Engineering  
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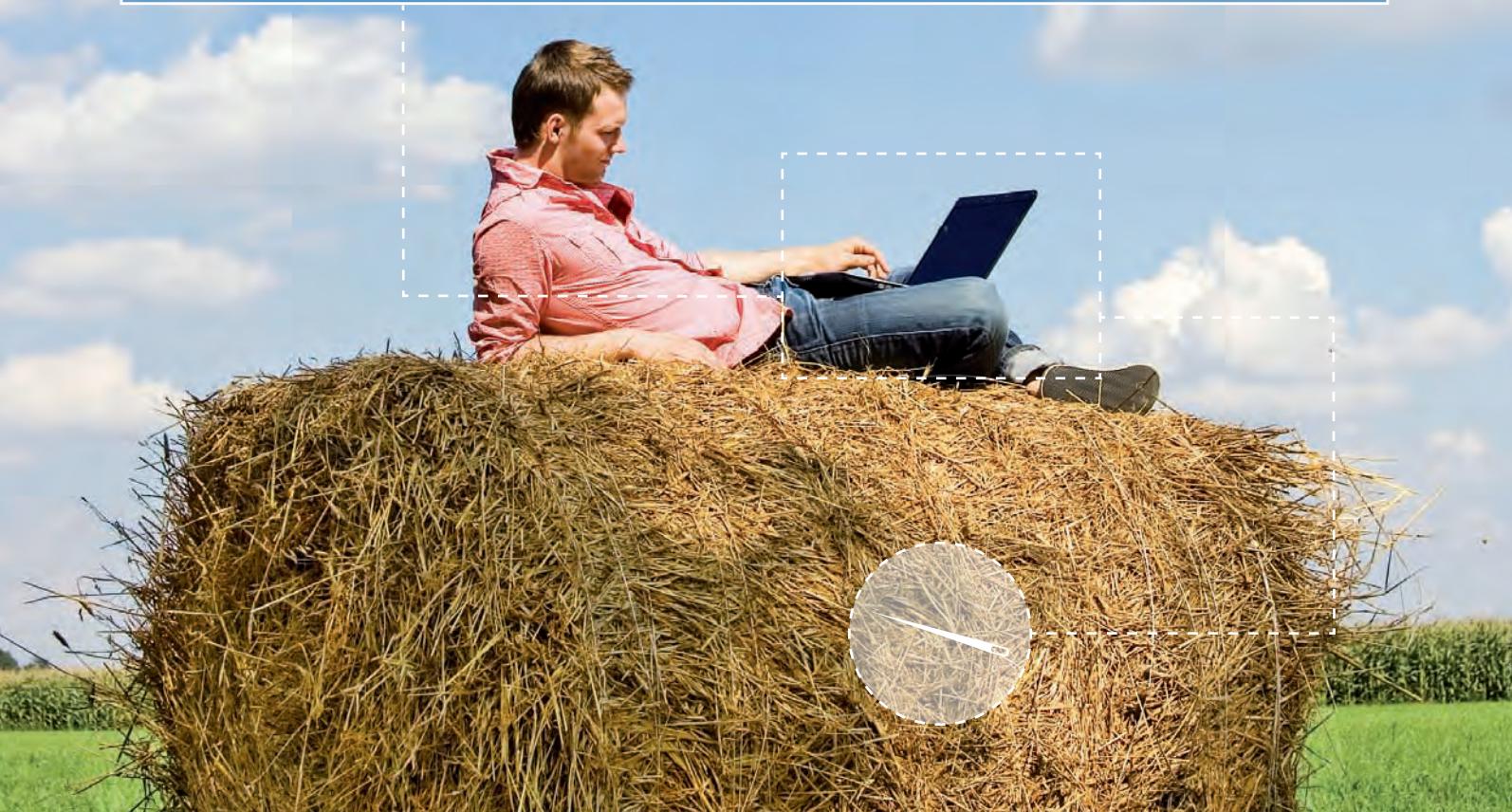
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